

3

- リスニングセクションの音声は、CD-ROM の「模 擬試験用音声」フォルダー内の Test_03.mp3 ファイルを再生してください。
- 正解一覧は、別冊「解答解説編」の p. 103 にあります。

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LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



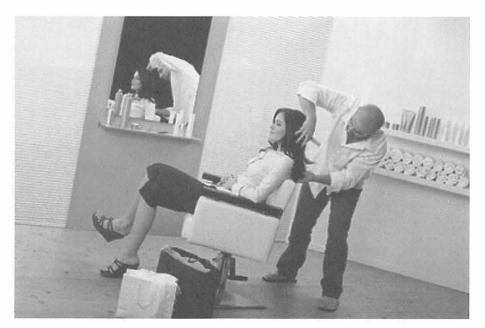






Statement (C), "They're standing near the table." is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



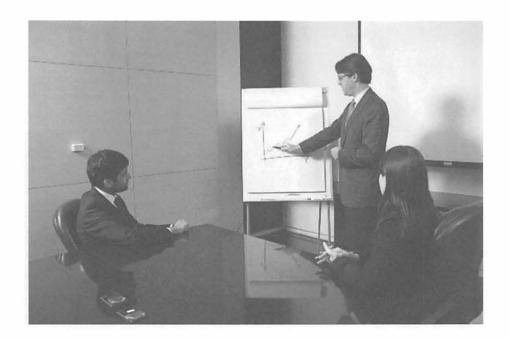






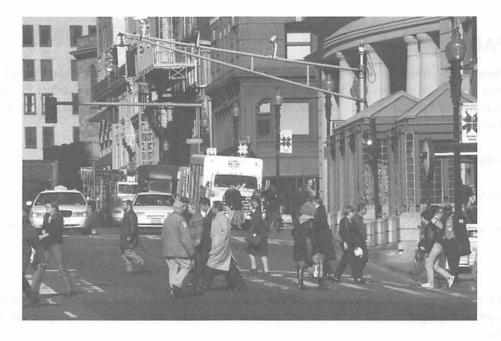








03







Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Example

You will hear:

When is the ceremony scheduled to begin?

You will also hear:

(A) To give out the awards.

(B) Let's take a look at the schedule.

(C) In the hall.

Sample Answer



The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.
- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.

- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.
- 32. Mark your answer on your answer sheet.
- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
- 35. Mark your answer on your answer sheet.
- **36.** Mark your answer on your answer sheet.
- 37. Mark your answer on your answer sheet.
- 38. Mark your answer on your answer sheet.
- 39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- **41.** How much does the woman pay for her tickets?
 - (A) \$100
 - (B) \$200
 - (C) \$300
 - (D) \$400
- **42.** What does the man say about the trip?
 - (A) It might take longer than usual.
 - (B) The fare has recently increased.
 - (C) The weather will change for the better.
 - (D) All tickets are sold out.
- **43.** Why does the woman want to leave for Boston?
 - (A) To lead a seminar
 - (B) To deliver a speech
 - (C) To go skiing
 - (D) To close a deal

- 44. What are the speakers mainly discussing?
 - (A) A job opening
 - (B) A new product
 - (C) A department manager
 - (D) Online education
- 45. Why did the company hire a new employee?
 - (A) They needed a new manager.
 - (B) They have a new item to advertise.
 - (C) Some people have transferred.
 - (D) A new branch has been opened.
- **46.** What does the woman suggest the man do?
 - (A) Train the new employee himself
 - (B) Post an ad on the company Web site
 - (C) Contact Personnel Department
 - (D) Suggest some ideas to R&D

- **47.** What is the problem with the woman's computer?
 - (A) The monitor
 - (B) The Internet
 - (C) The printer
 - (D) The keyboard
- 48. How did the woman get her computer?
 - (A) It was replaced with the newest model.
 - (B) It was initially Mr. Sheldon's.
 - (C) It was reassembled from used parts.
 - (D) It was rented from the man.
- 49. What does the woman probably do next?
 - (A) Make a formal complaint
 - (B) Talk to Mr. Sheldon for a delay
 - (C) Make a phone call for help
 - (D) Use the man's computer
- **50.** What will take place this weekend?
 - (A) A movie festival
 - (B) A musical performance
 - (C) A global conference
 - (D) An opera
- 51. What did the woman say about the event?
 - (A) It is an international event.
 - (B) It is an annual event.
 - (C) It is already sold out.
 - (D) It is an indoor event.
- **52.** How will the speakers probably get tickets?
 - (A) Go online
 - (B) Ask their friend to buy them
 - (C) Go to the ticket office
 - (D) Buy them at half price

- 53. What are the speakers discussing?
 - (A) The cause of a power outage
 - (B) Shipping of some goods
 - (C) A factory tour
 - (D) A new company logo
- **54.** What is mentioned about the products?
 - (A) They will be picked up by the event organizer.
 - (B) They were not produced in time.
 - (C) They will be late to the event.
 - (D) They will be distributed freely.
- **55.** What are the speakers planning to do this Friday?
 - (A) Hand out some products
 - (B) Increase electricity supply
 - (C) Open a new factory
 - (D) Hold a company party
- **56.** What are the speakers mainly discussing?
 - (A) A presentation
 - (B) A board meeting
 - (C) A budget
 - (D) A vacation
- **57.** What is the speakers' department planning to do next year?
 - (A) Set up business overseas
 - (B) Employ more workers
 - (C) Cut operation costs
 - (D) Buy new machines
- 58. What will the woman do next?
 - (A) Check her e-mail
 - (B) Contact her coworker
 - (C) Call each department
 - (D) Give a presentation

- **59.** Who most likely is the woman?
 - (A) A ticket office employee
 - (B) An audience member
 - (C) A musician
 - (D) A theater director
- **60.** What does the woman ask the man to do?
 - (A) Find out a new performance place
 - (B) Notify of a new performance time
 - (C) Check the number of audience members
 - (D) Change the stage lighting
- 61. What does the man offer to do?
 - (A) Arrange to unload equipment
 - (B) Save a parking spot
 - (C) Change the stage setting
 - (D) Prepare buses for the band
- **62.** Where is the conversation most likely taking place?
 - (A) At a farm
 - (B) At a grocery store
 - (C) At a shipping company
 - (D) At a restaurant
- 63. What is being said about the crops?
 - (A) They have been too many.
 - (B) They have been delayed.
 - (C) They have been poor.
 - (D) They have been cancelled.
- **64.** What does the woman recommend the man to do?
 - (A) Change his order
 - (B) Pay in advance
 - (C) Have a different dessert
 - (D) Talk to a chef

- **65.** Why does the woman recommend the store?
 - (A) It offers reliable warranty.
 - (B) The products are affordable.
 - (C) It is very close to the office.
 - (D) The staff is very kind and professional.
- **66.** What did the man purchase at the store last year?
 - (A) Office supplies
 - (B) A city map
 - (C) A cell phone
 - (D) A home appliance
- 67. What does the woman offer to do?
 - (A) Take notes at an event
 - (B) Delay the conference
 - (C) Buy the man a new cell phone
 - (D) Help the man organize a conference
- 68. Why is the woman calling?
 - (A) To inquire about prices
 - (B) To return defective goods
 - (C) To order additional products
 - (D) To start a business
- **69.** What does the man say about the product?
 - (A) It comes with a 1-year warranty.
 - (B) It is sold out for now.
 - (C) It is the latest model.
 - (D) It is non-refundable.
- 70. What does the man offer the woman?
 - (A) A discount
 - (B) A free delivery
 - (C) A free gift
 - (D) A free installation

Directions: You will hear some short talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each short talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** Where is the announcement taking place?
 - (A) At a hotel
 - (B) At a community center
 - (C) At a construction site
 - (D) At a health club
- **72.** What is scheduled to begin today?
 - (A) New parking policies
 - (B) Reduced registration fee
 - (C) Extended hours
 - (D) Carpooling
- **73.** According to the speaker, how much was the monthly fee before?
 - (A) \$40
 - (B) \$45
 - (C) \$50
 - (D) \$55

- 74. When do the stores close on Saturdays?
 - (A) 9 P.M.
 - (B) 10 P.M.
 - (C) 11 P.M.
 - (D) Midnight
- **75.** How would listeners get the address of the shopping center?
 - (A) By holding the line
 - (B) By pressing number 1
 - (C) By pressing number 2
 - (D) By pressing the pound key
- **76.** What will listeners be asked to do if they press 1?
 - (A) Press a six-digit number
 - (B) Explain their problem
 - (C) Specify their location
 - (D) Wait for a moment

- 77. What is the purpose of the talk?
 - (A) To introduce a new exercise program
 - (B) To give an update on a program
 - (C) To promote new health equipment
 - (D) To encourage employees to work hard
- **78.** Which of the following is NOT true about the program?
 - (A) It applies to all departments.
 - (B) Participants can register online.
 - (C) Winners will get discounts from nearby stores.
 - (D) The first phase of the program is just starting.
- 79. What will winning teams receive?
 - (A) Gift certificates
 - (B) A one-week vacation
 - (C) A trophies
 - (D) A cash prize
- **80.** Who would most likely attend this conference?
 - (A) Business students
 - (B) Small store owners
 - (C) Business managers
 - (D) Company employees
- **81.** What does the speaker mention about Mr. Gardener?
 - (A) He established an institution.
 - (B) He invented a software program.
 - (C) He gave lectures at several colleges.
 - (D) His latest book is on the best-selling list.
- **82.** What will Mr. Gardener mainly discuss in his lecture?
 - (A) Productive work environment
 - (B) Leadership roles
 - (C) Role-playing
 - (D) Self-motivation

- **83.** What kind of business does Ms. Coolidge probably have?
 - (A) A publishing company
 - (B) A loan company
 - (C) A restaurant
 - (D) A bakery
- **84.** What does the speaker mention about the recipient?
 - (A) She came from Japan.
 - (B) She worked part-time at a factory.
 - (C) She borrowed money for her business.
 - (D) She got her recipes from her mother.
- 85. What will happen next?
 - (A) The award winner will speak.
 - (B) The speaker will show photos.
 - (C) The audience will taste some food.
 - (D) The speaker will take some questions.
- 86. What is the purpose of the call?
 - (A) To notify a customer of a policy change
 - (B) To promote a new book to a customer
 - (C) To ask a customer to donate books
 - (D) To respond to a customer's request
- **87.** Why was the speaker not able to help Mr. Carrel?
 - (A) She was busy with other customers.
 - (B) The search program was shut down.
 - (C) The store did not have the materials in stock.
 - (D) The computer was broken.
- 88. What does the speaker offer to do?
 - (A) Put the books on hold
 - (B) Loan the books
 - (C) Give him discounts
 - (D) Buy the books for him

- 89. Who is the talk intended for?
 - (A) Board members
 - (B) Potential customers
 - (C) Sales associates
 - (D) Coupon manufacturers
- **90.** What is the company going to do?
 - (A) Decrease prices
 - (B) Have weekly meetings
 - (C) Mail coupons
 - (D) Provide free delivery
- 91. What are the listeners asked to do?
 - (A) Write customers thank-you notes
 - (B) Print a publication
 - (C) Carry out a sales survey
 - (D) Notify customers about a change
- **92.** What type of company does the speaker work for?
 - (A) An advertising agency
 - (B) A sports gear manufacturer
 - (C) A construction firm
 - (D) A beverage company
- **93.** Why does the speaker want to meet Mr. Allen?
 - (A) To change a schedule
 - (B) To plan a sporting event
 - (C) To finalize a deal
 - (D) To go hiking
- **94.** What is mentioned as the main feature of the product?
 - (A) It is durable.
 - (B) It is light-weight.
 - (C) It is waterproof.
 - (D) It is not expensive.

- 95. What is the purpose of the call?
 - (A) To change meeting date
 - (B) To arrange transportation
 - (C) To ask to make a reservation
 - (D) To inform about a new location
- **96.** What caused the change in the meeting schedule?
 - (A) The limited time
 - (B) The number of attendees
 - (C) Henry from sales
 - (D) An early lunch
- 97. When does the car have to be returned?
 - (A) At 10 A.M.
 - (B) At 11 A.M.
 - (C) At 3 P.M.
 - (D) At 6 P.M.
- 98. Why did the speaker leave the message?
 - (A) To ask for an opinion
 - (B) To handle differences
 - (C) To take out a loan
 - (D) To invest in a project
- **99.** According to the speaker, what will happen if changes are made?
 - (A) The project might be cancelled.
 - (B) Additional costs will have to be paid.
 - (C) Redesign work by Marsha will be necessary.
 - (D) Differences between his client and him will be solved.
- 100. How did Marsha know the client?
 - (A) She consulted the client.
 - (B) She worked with him.
 - (C) She managed his money.
 - (D) She invested in his business.

This is the end of the Listening test. Turn to Part 5 in your test book.

NO TEST MATERIAL ON THIS PAGE



READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each other part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence.

Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101.	Deluxe Dinnerware finally opened its
	30th in Cape Town last Friday.

- (A) situation
- (B) dish
- (C) store
- (D) design
- **102.** Ms. Alison must ----- a budget proposal for her department to the accounting division by tomorrow.
 - (A) present
 - (B) presented
 - (C) presenting
 - (D) to present
- **103.** Mr. Nettle is back from his business trip now, but the board will not meet with ----- until May 5th.
 - (A) himself
 - (B) him
 - (C) his
 - (D) he
- **104.** When Mr. Jackson came to work this morning, he found an invitation to a banquet ------ the city mayor.
 - (A) at
 - (B) through
 - (C) with
 - (D) among

- **105.** Ms. Lin accepted their job offer which includes great ----- such as flexible hours and rent-free accommodation.
 - (A) benefits
 - (B) benefiting
 - (C) beneficial
 - (D) beneficially
- **106.** The research center is going to -----Dr. Patel on a tour of their facilities in London.
 - (A) hire
 - (B) form
 - (C) appoint
 - (D) send
- **107.** It requires ----- realtors to deal well with the crisis in the housing market.
 - (A) experienced
 - (B) experiencing
 - (C) experience
 - (D) experiences
- **108.** Applicants for the manager's position should arrange for a letter of reference to be sent ----- to the Haggins home office.
 - (A) directive
 - (B) directed
 - (C) directly
 - (D) direction

- 109. For several days ----- the construction was completed, workers remained to clean the area.
 - (A) about
 - (B) from
 - (C) during
 - (D) after
- **110.** The manager has posted a list of dates available for vacation, so employees can indicate which ones ----- prefer.
 - (A) theirs
 - (B) themselves
 - (C) them
 - (D) they
- 111. The workshop lasted ----- two hours and included a lot of detailed information.
 - (A) highly
 - (B) nearly
 - (C) finely
 - (D) openly
- 112. The president of YOLO Graphics succeeded in settling the dispute over the contract in a ----- manner.
 - (A) time
 - (B) timing
 - (C) timely
 - (D) timed
- **113.** Haskell Bank charges a 3.5 percent fee ----- changing a money order.
 - (A) for
 - (B) about
 - (C) during
 - (D) in
- 114. In 1985, Mr. Dave Park invested \$1.5 million to set up a firm ----- specializes in manufacturing boat engines.
 - (A) whom
 - (B) which
 - (C) what
 - (D) whose

- 115. ----- business analysts believe Robard should keep its trained employees, it is said to be considering downsizing.
 - (A) But
 - (B) While
 - (C) Since
 - (D) Despite
- 116. A survey out today ----- indicates a strong demand for Mundall's new line of footwear.
 - (A) clear
 - (B) clarify
 - (C) clearing
 - (D) clearly
- 117. The new emergency generator is reported to last one year longer -----those required by the city code.
 - (A) there
 - (B) onto
 - (C) within
 - (D) than
- 118. To enhance durability, researchers at C&P Textile have been working around the clock to ----- a new fabric.
 - (A) develop
 - (B) developed
 - (C) developing
 - (D) development
- 119. The Ministry of Health stressed that the hospital must be held ----- for the quality of care it gives to children.
 - (A) accountant
 - (B) accounted
 - (C) accountable
 - (D) accounting
- 120. A recent customer survey showed that Tizer is the ----- of the two beverage brands.
 - (A) most popular
 - (B) more popular
 - (C) popular
 - (D) popularly

- **121.** Administrative staff should ------ to the employee workshop on company regulations next week.
 - (A) start
 - (B) attend
 - (C) serve
 - (D) apply
- **122.** The government has ----- energy conservation policies in order to reduce the amount of carbon dioxide emissions.
 - (A) implemented
 - (B) replenished
 - (C) estimated
 - (D) separated
- **123.** Many elementary school teachers believe that computers help to ------ language learning.
 - (A) convince
 - (B) facilitate
 - (C) diversify
 - (D) furnish
- **124.** Dr. Barton at the University of Kendall stated that today's marketing techniques are becoming ------ sophisticated.
 - (A) increasingly
 - (B) extensively
 - (C) numerously
 - (D) previously
- **125.** On their first day of work, employees should spend some of the day -----paperwork in the personnel office.
 - (A) complete
 - (B) to complete
 - (C) completion
 - (D) completing
- **126.** Of all the thermos, the Peak 200 has the ----- to keep liquid warm for the longest hours.
 - (A) readiness
 - (B) ability
 - (C) sum
 - (D) faculty

- **127.** For safety reasons, the factory manager ----- conducts maintenance checks and repairs on all the machinery.
 - (A) period
 - (B) periodical
 - (C) periodicals
 - (D) periodically
- 128. Register for the intensive course of 20 hours a week ------ your choice of a maximum 5 optional classes with no additional fee.
 - (A) in addition
 - (B) plus
 - (C) whose
 - (D) whenever
- **129.** Before you sign the contract, please mark your color ----- on the dotted line and be sure to include a check.
 - (A) recognition
 - (B) insight
 - (C) advantage
 - (D) preference
- **130.** ----- the surprising success of the new dishwasher, Polon Electronics' revenues jumped 10 percent this year.
 - (A) Due to
 - (B) Despite of
 - (C) Other than
 - (D) According to
- 131. Researchers at the Decker laboratory in Vancouver ----- the influence on the environment of using household detergents.
 - (A) have studied
 - (B) studies
 - (C) studying
 - (D) to study

- 132. Cyclon Corporation ----- a tiny increase in productivity since workers agreed to accept the new pay system.
 - (A) has a notice
 - (B) has noticed
 - (C) got a notice
 - (D) got noticed
- **133.** The director of Wilkins Hospital encouraged his staff to work ------ health professionals from India.
 - (A) joint
 - (B) cooperating
 - (C) alongside
 - (D) together
- 134. The shipping department is still seeking a ------ for the position of manager since the predecessor departed a month ago.
 - (A) qualification
 - (B) replacement
 - (C) shortage
 - (D) dedication
- 135. Las Ramblas is dedicated to offering its customers the finest quality coffee and it is one of the ----- coffee companies in all of Spain.
 - (A) leading
 - (B) leader
 - (C) leader
 - (D) leads
- **136.** Holloko is a living museum which is located in a ------ forest setting, 5km away from the city center.
 - (A) stationary
 - (B) momentary
 - (C) picturesque
 - (D) resourceful

- **137.** The bank applies a fee for each financial ----- now, but it is planning to increase it soon.
 - (A) transition
 - (B) statement
 - (C) transaction
 - (D) registration
- **138.** A vaccination actually contains a very small dose of the disease it is intended
 - (A) curing
 - (B) cure
 - (C) to cure
 - (D) to be cured
- 139. The new CEO of Finley Corporation has made several ----- decisions that helped increase its yearly sales up to 5 million dollars.
 - (A) strategic
 - (B) reflected
 - (C) unanimous
 - (D) imprudent
- **140.** Mr. Stuart's sudden announcement to retire from the entertainment industry ----- a big surprise to the public.
 - (A) turned to
 - (B) consisted of
 - (C) reached into
 - (D) came as

Directions: Read the texts below. A word or phrase is missing in some of the sentences. For each empty space, select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141 - 143 refer to the following e-mail.

Date: April 5

From: Richard Besser
To: Convention Coordinator

To: Convention Coordinator RE: Keynote Speaker Change

I regret to inform you that the keynote speaker for the 8th annual Biological Sciences Convention has been -----.

- **141.** (A) delayed
 - (B) changed
 - (C) misrepresented
 - (D) accompanied

Lora Hathaway of Emory Biotech was scheduled to deliver a presentation, but she had to cancel it at the last minute for personal reasons.

Luckily, I was able ----- Jonathan Higgs of the Fulbright Institute to speak in Lora's place.

- 142. (A) persuading
 - (B) persuaded
 - (C) persuades
 - (D) to persuade

Mr. Jonathan received a Ph. D in Biology from the University of Utah and he is ------ known

- 143. (A) extremely
 - (B) largely
 - (C) widely
 - (D) smartly

for his perceptive analyses in his field of bioengineering.

I guarantee his presentation will be not only enjoyable but also helpful to you all.

I am truly looking forward to seeing everyone at the convention.

Questions 144 - 146 refer to the following announcement.

Starting ----- next Monday, the Wayne Museum will host a new exhibition highlighting

144. (A) for

(B) soon

(C) on

(D) in

the diverse cultural traditions and heritage of the Arab world. Dr. Tamara Bray, director of Wayne's Museum said, "We are ----- to the economic and cultural development of

145. (A) committed

(B) committing

(C) to commit

(D) commits

the local Arab-American community. We have a number of objects that tell the story of important Arab traditions including beautiful dresses, hand-carved musical instruments and ------jewelry."

- 146. (A) intricate
 - (B) articulate
 - (C) legitimate
 - (D) culminate

The exhibit will be free and open to the public, and museum hours are Monday-Friday, 10 A.M. - 4:30 P.M. For more information about the exhibit, contact Ann Rock at (313) 555-2598.

Questions 147 - 149 refer to the following e-mail.

To: Ron Taylor From: Annie Foster Subject: Your inquiry

Date: June 15

Thank you for your inquiry about Events U Remember, a full-service event planning company serving the needs of corporate and ------ clients alike.

147. (A) individual

(B) particular

(C) conventional

(D) regular

We specialize in planning corporate gatherings and conventions as well as private parties such as anniversaries and college graduations. Generally, a 30-day advance notice is needed to plan a party for 30 people or more. I ------ glad to meet with you regarding your

148. (A) was

(B) have been

(C) would be

(D) would have been

upcoming event and work out the details.

Please contact me soon to let us meet ----- your convenience. Thank you.

149. (A) for

(B) on

(C) in

(D) at

Sincerely Annie

Questions 150 - 152 refer to the following advertisement.

Need a diet and exercise plan that works for you?

Visit DeFranco's Fitness Club today for a free health -----.

- 150. (A) advice
 - (B) activity
 - (C) consultation
 - (D) instructions

DeFranco's is well equipped ----- state-of-the-art cardio and weightlifting equipment,

- 151. (A) in
 - (B) with
 - (C) for
 - (D) by

personal lockers, and is conveniently open 7 days a week.

A certificated personal trainer will help you achieve your ultimate fitness goals. For this month only, all new members ----- a 20% discount with one-year membership.

- 152. (A) will receive
 - (B) will be received
 - (C) are received
 - (D) receiving

Call us today at 555-9821 for more details on this special offer.

Directions: In this part, you will read a selection of text, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153 - 154 refer to the following announcement.

Monday	9 A.M. – noon	Introductions
	2 P.M. – 5 P.M.	Company Structure and Policies
Tuesday	9 A.M. – 3 P.M.	Department Introductions
	3 P.M. – 4 P.M.	Company Tours
	4 P.M. – 5 P.M.	Talk by the CEO
Wednesday	9 A.M. – noon	Information on Required Employment Forms
	1 P.M. – 5 P.M.	Department Sessions
Thursday	All day	Department Sessions
Friday	9 A.M. – 3 P.M.	Department Sessions
	3 P.M. – 5 P.M.	Q&A with Division Heads

*All new recruits are expected to attend all events, which are to be held in the central conference hall on the main floor except for Department Sessions. During Department Sessions, you will go to different places depending on which department you are in. For further details about the schedule, you may contact the coordinator, Jenny Willow, at JWillow@Harvest.com. For questions about your department, please contact the supervisor for your individual department.

We look forward to spending time with all our new recruits and introducing them to the company.

- **153.** When will the new employees be shown around the company?
 - (A) Monday
 - (B) Tuesday
 - (C) Wednesday
 - (D) Thursday

- **154.** What is NOT mentioned in the announcement?
 - (A) The CEO will give a speech.
 - (B) Wednesday's venue can differ depending on the recruit.
 - (C) There will be lunch with department heads.
 - (D) Ms. Willow will answer questions about the events.

Questions 155 - 156 refer to the following letter.

Politor Inc. 245, Washington Lane Cleveland, OH

Dear Mr. Sempore,

We regret to inform you that your account with us is now four months delinquent. According to our records, this is the third notice that we have sent to you in the past three months. We have received no response or indication of your receipt of these notices, nor of any plan to make compensation for the money that you owe.

Unfortunately, if you do not respond to this letter within one week, we will have to take the next step, which is legal action. We regret having to do this, but your silence leaves us with no choice. If you feel there is an error in the account, or if there is some other problem with making payments, we encourage you to contact us. We want to assure you that we are willing to work with you in order to rectify this situation, and that we are only threatening legal action as a last resort. We urge you to respond to this letter immediately; otherwise, you can expect to hear from our lawyers by the end of next week.

Sincerely, Alice Horn

155. What is the purpose of the letter?

- (A) To explain how to make a payment
- (B) To describe an error with an account
- (C) To warn about actions if a bill is not
- (D) To list the changes to a bill that was sent
- **156.** What will happen if Mr. Sempore does not respond to the letter?
 - (A) His account will be cancelled.
 - (B) Ms. Horn will call him in person.
 - (C) The errors will be solved automatically.
 - (D) The company's attorneys will contact him.

Questions 157 - 158 refer to the following article.

\$3 Hotel Room Levy!

The hotel industry is fighting a bill that aims to raise funds for tourism promotion through the imposition of a \$3 hotel room levy per room per visit. Amsyar Megat, general manager of Crowne Plaza Kuala Lumpur in Malaysia, said that all hotels are already spending enough of their revenues to attract tourists. Senator Karim Sayid filed a bill proposing the \$3 per room levy and Mr. Megat said the country's association of hotels would offer strong opposition to the proposal. Mr. Megat, who worked in Beijing, China before coming to Malaysia, said that the bill seems to follow a similar \$1 per room levy charged in Beijing to subsidize some government construction projects.

157. What does the article mainly discuss?

- (A) A new proposal
- (B) A changed law
- (C) A stricter regulation
- (D) A tourism promotion

158. What is indicated about Mr. Megat?

- (A) He worked in the construction industry.
- (B) He is a government employee.
- (C) He was hired by Mr. Sayid.
- (D) He has lived abroad before.

Questions 159 – 161 refer to the following announcement.



The 2nd Writing Workshop Presents an Interview with Hitoshi Yoshida!

on Saturday, November 21st, at 7:00 P.M. in Room 208 at Hawthorn Hall

Best-selling novelist Hitoshi Yoshida will be talking about one of the worst natural disasters in his country's history and how it has affected his writing. His recent novel has been translated into 50 languages in 65 countries and is receiving rave reviews from critics worldwide.

You will get a 10% discount on his autographed book at the Workshop.

Admission Fee: \$12.00/ Membership Fee: \$10.00/ Student Price: \$6.00

For reservation, contact the Writing Workshop Organizer Donna Mitchell at 555-2340.

In order to join our membership, please complete this form and mail it with your check to Steven Garcia, Writing Workshop Membership Coordinator at 2943 Superior Ave. Cleveland, Ohio.

The Writing Workshop Membership

Our members are entitled to

- A discount on all Writing Workshop events
- Our monthly magazine Being Creative for free
- Information on all nationwide writing contests on our Web site
- Two books per year from our Books of the Year list

Membership is \$100 per year and \$70 for students.

Name:	
Address:	
Telephone:	

- **159.** What is the announcement about?
 - (A) A play
 - (B) A talk
 - (C) A contest
 - (D) A charity event
- **160.** What is indicated about the event on November 21st?
 - (A) Only members of the Writing Workshop are invited.
 - (B) The speaker's book is available at the Workshop.
 - (C) Tickets are available at the entrance.
 - (D) Food and drinks are provided.

- **161.** What benefits does a membership NOT entail?
 - (A) Reduced prices for tickets to events
 - (B) A monthly publication
 - (C) News about writing contests
 - (D) Signed books from best-selling authors

Questions 162 - 164 refer to the following e-mail.

To: Josh Green [jgreen@harmonglobe.com]

From: Paul Evans [pevans@harmonglobe.com]

Date: August 16 Re: Safety Regulations

Dear Josh,

I'm sure you already heard what happened at the Harmon construction site last Friday. Accidents do occur on occasion, but they always come as a shock to me. Mr. Carter and I had a quick meeting wherein we clarified some additional safety measures. We would like you to make sure that all the workers at the site understand the following safety rules.

Safety Regulations

You must abide by the following regulations while working at the Harmon Construction Project.

- * Wear helmets and work boots at all times at the construction site.
- * Pay close attention while operating any machinery.
- * Turn off the power on machinery if settings need to be adjusted.
- * Make sure the site is securely locked and all the equipment is off before you leave the premises.
- * If there is any problem, call your supervisor immediately.

I'm visiting Mr. Anderson at the hospital and meeting his family this afternoon. I'm just glad that his condition is not critical. If you are not busy, I would like to request your presence there as well, as you are a familiar face to them. I will call you when I leave the office.

Paul Evans

- **162.** Who will distribute the regulations to the workers?
 - (A) Mr. Green
 - (B) Mr. Evans
 - (C) Mr. Carter
 - (D) Mr. Anderson
- **163.** What should the workers at the site do before they leave?
 - (A) Return their protective gear
 - (B) Switch off all the machines
 - (C) Contact their supervisor
 - (D) Put the machines back

- **164.** Why is Mr. Green asked to be at the hospital?
 - (A) He has to take care of legal issues.
 - (B) He is familiar with medical terms.
 - (C) He knows an injured worker's family.
 - (D) He is from an insurance company.

Good news for the residents of Walville!

We are pleased to announce the opening of our store in your community. Markwood Department Stores is an international chain offering quality items at reasonable prices. We will be opening on Friday, June 18th at 9 A.M. In order to welcome our new customers, we will hold several special events for people of all ages, including:

- A pancake breakfast, from 9-11 A.M.
- A fun outdoor festival with kids' rides, from noon-6 P.M.
- An afternoon barbecue, from 4-7 P.M.

There will even be special discounts available until closing time on Sunday, after which all of our products will be available at our regular prices.

Check your local newspaper, starting on Wednesday, June 16th, to find coupons and other special offers that can be used during the opening weekend.

We look forward to serving the community of Walville with our fine products at affordable prices, for a long time to come! Please stop by this Friday to meet our friendly staff and try out our great products. We will change the way you shop!

- **165.** What is the main purpose of the advertisement?
 - (A) To explain how to get discounts
 - (B) To inform people of a grand opening
 - (C) To give the schedule for a festival
 - (D) To describe products the store sells
- 166. When do the discounts start?
 - (A) Wednesday
 - (B) Friday
 - (C) Saturday
 - (D) Sunday

- **167.** What is mentioned about the Markwood Department Stores?
 - (A) It closes on Sundays.
 - (B) It has other branches overseas.
 - (C) It regularly advertises on the radio.
 - (D) It has just finished renovations in Walville.

Questions 168 – 171 refer to the following advertisement.



Essential to conducting any business is the printing and copying of documents, but in a fast-paced world, it is often difficult to find the time to take care of these things yourself. Many of our customers have said that they would like us to make the whole process easier while maintaining high quality and reliability, and we are pleased to announce the launch of a new service called Distant Print that is intended to meet your needs.

Distant Print will make your life simpler. Simply go to our Web site and click on 'Distant Print.' You will be asked to choose your options, including number of copies, type of paper, and color selections. Prices will be provided with each option to help you on your way. Attach your document file and press the 'Complete' button. A confirmation e-mail will be sent along with an attachment that will show what your finished document will look like. Once we receive your final approval, we will go ahead with the order and deliver it to your door within 24 hours.

The service begins on June 17, which is also our store's 7th anniversary. We offer you a half-price discount for all your online orders until June 30. And if you recommend our business to one of your friends, you will be given an additional discount good for another month. Don't miss out on this great opportunity and visit our web site for more information at www.zoomprinting.com.

Zoom Printing Service: We listen to you.

168. What is being advertised?

- (A) Printing paper
- (B) Laser Printers
- (C) A Printing service
- (D) A Printing press

169. What can customers NOT choose?

- (A) The ink dyes
- (B) Delivery date
- (C) The printing material
- (D) The quantity of duplicates

170. What is attached with the confirmation e-mail?

- (A) Discount information
- (B) Two-page questionnaire
- (C) Preview of the product
- (D) Written application for payment

171. What is mentioned about Zoom Printing?

- (A) Free delivery is offered from June 17 to June 30.
- (B) The company has been in the business for nine years.
- (C) Customers get a discount if they recommend the company to others.
- (D) The company is providing their service only online.

Questions 172 - 175 refer to the following letter.

Frances Pinter
Trinity Beauty Spa
468 Broadway
New York, NY

Dear Ms. Pinter,

Thank you for your order with Slippers' World. It is our pleasure as well as our duty to serve customers with our best products at the most competitive prices.

Your March 5th order has several items that have been back ordered. We sincerely apologize for the inconvenience. The factory workers at our supplier are currently on strike, which has caused a shortage of many of our popular products. Your order of 'Closed Toe Disposable Slippers, 100 pairs', 'Open Toe Disposable Slippers, 100 pairs' is out of stock. We have spoken with our supplier and they said that the strike would be settled in a matter of days and they will be able to deliver the products to us within a week. Once we receive the products, we will ship your order by overnight delivery at no additional charge.

For the inconvenience we have caused you, we would like to offer you additional products. Since you ordered 100 pairs of both closed toe and open toe slippers, you will receive an additional 20 pairs of each style free of charge.

However, we would like you to write or call us by March 14th at the latest to confirm that you still want your order to be delivered because it has been a week since the placement of your order. If we do not hear from you, we will cancel the order.

Thank you for your business with us.

Sincerely,

Bonnie Rice
Customer Service Representative
Slippers' World

- 172. What is the purpose of this letter?
 - (A) To verify the delivery date of an order
 - (B) To introduce a new line of products
 - (C) To tell of current issues at a factory
 - (D) To offer apologies and compensation
- 173. What has caused the delay in delivery?
 - (A) A sudden change to a delivery policy
 - (B) A labor dispute at the supplier
 - (C) A problem in the computer ordering system
 - (D) An initial delivery to the wrong address

- **174.** How many disposable slippers will Trinity Beauty Spa receive?
 - (A) 100
 - (B) 200
 - (C) 220
 - (D) 240
- **175.** What should Ms. Pinter do if she wants her order to be delivered?
 - (A) Give confirmation
 - (B) Reorder online
 - (C) Pay for the overnight delivery
 - (D) Contact the supplier

Remember the days when paying for drinks was as easy as saying "Put it on my tab"? Buying anything could soon be that easy if Cubed has anything to say about it. Cubed is most famous these days for developing technology that makes it possible to pay for almost anything with your cell phone. This technology has been quickly adopted by many different companies from coffee shops to large retailers to bus lines. However, according to CEO Bill Turner, the company's ultimate goal is to make payment completely hands—and phones—free.

The idea is relatively simple as it is based on already-existing voice-recognition technology that is becoming commonly used in a variety of industries. It is most famously used for security purposes, though with advances in the technology, it has been used in language education and testing as well as for phone services. The most important advance has been in the strength of the recognition, which utilizes not only wave lengths but can also recognize accents and speech patterns. It is also very simple to use requiring little more than a microphone, a processor that fits inside a cell phone, and an internet connection. Customers can simply

speak into a voice-recognition device that will authenticate the voice and authorize the payment. A simple statement such as "Put it on my tab" is relayed to a central computer for voice matching. The process takes only a few seconds to confirm your identity and charge your account. No cash, credit cards, or cell phones required.

Of course, as with all forward-thinking technology, it may take some time to catch on. Therefore, the second part of Cubed's strategy is to present this technology at prices that are both stable and reasonable. Every business owner who has had to deal with the ridiculous number of different credit card charges can appreciate that simplicity; the thought of one company, one charge, one bill may be enough to win many companies over. At least one major multinational has already taken notice; giant coffee chain Landmark is an early adopter of the technology. Other businesses will be watching closely to see if the technology will work.

- 176. What is the article mainly about?
 - (A) A new method for payment
 - (B) Current payment systems
 - (C) Discounts for credit card use
 - (D) Problems with a new technology
- **177.** What is NOT listed as a current use for voice-recognition?
 - (A) Educational needs
 - (B) Protection services
 - (C) Telephone technology
 - (D) Information accessibility
- **178.** What will Cubed do to encourage companies to use the new technology?
 - (A) Offer many options
 - (B) Keep the charges low
 - (C) Provide financial support
 - (D) Make the technology free

- **179.** The word "authorize" in paragraph 2 line 17 is closest in meaning to
 - (A) compensate
 - (B) automate
 - (C) exacerbate
 - (D) allow
- **180.** What is implied about the new technology's success?
 - (A) It will depend on its progress Landmark.
 - (B) It will surprise business people if it happens.
 - (C) It will be quickly adopted by many companies.
 - (D) It will not likely happen because it is complicated.

Questions 181 - 185 refer to the following memo and e-mail.

From: Judi Holbert, Executive Secretary To: Tina Quesada, Senior Sales Manager CC: Avina Colby, Associate Legal Counsel

Date: February 23 Re: Hong Kong itinerary

Dear Ms. Quesada,

I have finalized the changes for your Hong Kong itinerary. Although you will be attending the HM Financial Convention in Beijing on March 4th, Ms. Colby will be flying directly to Hong Kong. Please see your updated flight information below. Your departure date and time are the same as before.

Flight: DY 804	Depart	New York	09:45 A.M. March 3
	Arrive	Beijing	10:30 A.M. March 4
Flight: DY 25	Depart	Beijing	11:00 A.M. March 5
	Arrive	Hong Kong	04:05 P.M. March 5

Please note that your meeting with Mr. Lamar of Whatley Financial in Hong Kong on the 6th was changed from 9:30 A.M. to 2:00 P.M. Ms. Colby will be arriving on the 4th and await your joining her.

If there are any other concerns, please let me know as soon as possible.

Sincerely,

Judi Holbert

Secretary

secretary@houghton.services.com

To	Judi Holbert <secretary@houghton.services.com></secretary@houghton.services.com>
from	Evette Yong <guestservice@ningbo.hotel.com></guestservice@ningbo.hotel.com>
Date	February 26
Subject	Reservations for Tina Quesada and Avina Colby

This is to confirm the details from our phone conversation in which you requested special preparations for Ms.Tina Quesada and Ms. Avina Colby during the time of their stay at our hotel. Each will have a single room booked under their own name. I've made sure the rooms are located near our conference hall as you had requested. In addition, my staff has been instructed to hold the package that your New York office will be sending to Ms. Colby on March 2. I personally guarantee that she will receive it as soon as she arrives.

Normally, we do not allow guests to check in earlier than noon, but since you have notified me that Ms. Colby will be arriving before that time, I have made special arrangements with housekeeping to have her room ready for an early check in. As for the meeting room that you requested, we have booked conference hall A-4, which is located on the second floor only a short distance from the rooms, from 2 P.M. to 4 P.M. Hotel dining services have been informed to deliver coffee and snacks for three at 2:00 P.M.

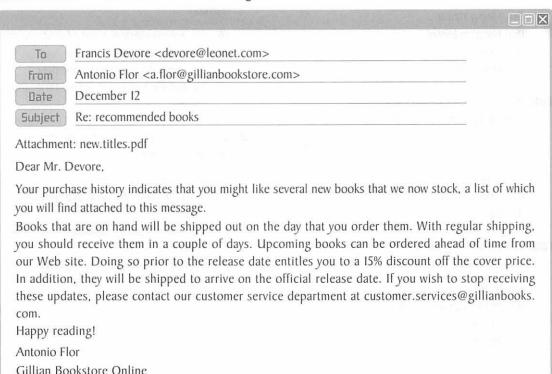
Please let us know if there is anything else we can do to make your stay at the Ningbo Hotel as pleasant as possible.

Evette Yong Guest Services Manager Ningbo Hotel, Hong Kong

- 181. Where will the convention be held?
 - (A) Hong Kong
 - (B) Ningbo Hotel
 - (C) Beijing
 - (D) New York
- **182.** What can be inferred about Ms. Quesada's arrival at the hotel?
 - (A) She will show up before the package does.
 - (B) She will fly directly to Hong Kong.
 - (C) She will check in after Ms. Colby.
 - (D) She will be allowed to check in early.
- **183.** Where will the March 6 meeting most likely be held?
 - (A) In the banquet hall
 - (B) In Mr. Lamar's office
 - (C) In Ms. Colby's hotel room
 - (D) In a hotel meeting room

- **184.** What is the main purpose of Ms. Yong's e-mail?
 - (A) To acknowledge a set of instructions
 - (B) To verify a flight itinerary
 - (C) To suggest a meeting agenda
 - (D) To put forward a meeting time and date
- **185.** What is NOT mentioned about the guests' rooms?
 - (A) They are single rooms.
 - (B) They are usually unavailable before noon.
 - (C) They are a short distance from the meeting room.
 - (D) They include wireless Internet service.

Questions 186 - 190 refer to the following e-mail and list.



Click here to start shopping

New Books

Kitchen Pantry Ideas

By Luanne Fay

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Published by Paxton Media

Price: \$18.99 (plus shipping and handling)

Quick and easy breakfast recipes for any time of the day or night.

Availability: In stock

Architecture for Your Garden

By Jonathan Kerns

Published by Patino & Benjamin

Price: \$24.95 (plus shipping and handling)

Written with the amateur in mind, Architecture for Your Garden offers hundreds of trouble-

free design and renovating ideas illustrated in full color and with priceless tips from

professional contractors and carpenters. Availability: To be released on January 6. Pre-

order now.

Cultivating Vineyards

By Jeffrey Rowell

Published by Savoy Press

Price: \$21.00 (plus shipping and handling)

An informative guide to the basics of how to successfully grow and care for 20 popular varieties of grapes. It includes 200 full color

photos and over 100 black and white drawings.

Availability: In stock

Art Object Collecting

By Bill McGreggor

Published by C. H. Whitmore Printers Price: \$22.99 (plus shipping and handling)

Bill McGreggor shares his expertise with modern day collectors from those who simply hoard stuff to those who spend millions on fine

Availability: In stock

art.

- 186. Why was this e-mail written?
 - (A) To promote a new online store
 - (B) To advertise recent additions
 - (C) To offer a price cut on shipping
 - (D) To verify a recent order
- **187.** How many business days does it usually take for a customer to receive an order?
 - (A) One
 - (B) Two
 - (C) Four
 - (D) Seven
- 188. What is indicated about Mr. Devore?
 - (A) He is a passionate book collector.
 - (B) He has recently written a book.
 - (C) He has asked to be removed from the mailing list.
 - (D) He has shopped with Gillian Bookstore before.

- **189.** What is mentioned about *Architecture* For Your Garden?
 - (A) It is intended for professionals.
 - (B) It was written by an expert garden designer.
 - (C) It will be available within a month.
 - (D) Its price includes shipping and handling.
- 190. What item is available at a discount?
 - (A) Kitchen Pantry Ideas
 - (B) Cultivating Vineyards
 - (C) Architecture for Your Garden
 - (D) Art Object Collecting

Tabor's Restaurant

Family restaurant & Catering service appetizers * salads * entrees * party platters 178 Gale Street Weldon, OH 35087 phone: 346-268-3765

Across the street from the Roy St. Subway Station
Mon - Fri 11 A.M. to 10 P.M.

Sat 11 A.M. to 11 P.M.

Closed Sundays and most holidays.

Check out our menu featuring authentic Italian family recipes at reasonable prices. We have a wide range of items, from appetizers and salads to pastas and lasagnas. And don't forget our dessert pastries and pies. To see our entire menu, just go to our Web site at www.tabors.com. For information about our catering service or to place an order, contact Gerald Dasilva at orders@tabors.com. Ask about discounts on large catering orders for 30 people or more.

From: Helena Stoddard (h.stoddard@durbin.associates.com)

To: Gerald Dasilva (orders@tabors.com)

Subject: Catering order

Hi.

Our company has hired you in the past and I have it on good word that your catering service is top notch. I'm planning an office luncheon for Friday, June 23rd for about 40 people but I do have a couple of requests if I may.

First of all, some in our party are vegetarian so I was wondering if you could adjust certain dishes to meet their dietary needs. For example, can you make an alfredo pasta and/or risotto that's vegetarian? That would go a long way to making for a diverse luncheon for our vegetarian friends. Secondly, could you provide a server on-site as well as clean-up? The luncheon should run from noon to 2 P.M. Since there are so many people, we'd be glad to pay for someone to help serve the food.

I'd be grateful if you could call me at your convenience to discuss these questions and possibly go ahead with the order. My office number is 219-345-0953.

Sincerely,

Helena Stoddard

- 191. What feature of Tabor's Restaurant is specifically mentioned in the advertisement?
 - (A) Restaurant history
 - (B) Types of dishes
 - (C) Delivery charge
 - (D) Seating capacity
- **192.** What is indicated about the catering service?
 - (A) It offers many non-meat dishes.
 - (B) It only serves small to medium groups.
 - (C) It requires a deposit by credit card.
 - (D) It previously catered a Durbin event.
- 193. What does Ms. Stoddard NOT ask about?
 - (A) Whether her colleagues' dietary needs can be met
 - (B) Whether a clean-up service is available
 - (C) Whether she will receive a discount
 - (D) Whether the luncheon can be staffed

- 194. What is true about Ms. Stoddard?
 - (A) She has never eaten Italian food before.
 - (B) She is holding off on placing her order.
 - (C) She works in the personnel department.
 - (D) She herself is a vegetarian.
- **195.** How does Ms. Stoddard intend to confirm hiring the catering service?
 - (A) By mail
 - (B) Online
 - (C) In person
 - (D) By phone

Questions 196 - 200 refer to the following letter and e-mail.

Harper Co. 201 NE 90th St. Charleston, NC

Dear Ms. Harper,

Here is the invoice for your most recent purchase, which will be filled by the end of the month. Please check it over and make sure that everything is in order. If there are any problems, please contact me at my e-mail, bjenkins@jnjsupplies.com or call me at 555-7834. In case we do not hear from you, we will bill the corporate credit card ending in 3453 on the last day of November.

Thank you,

Bill Jenkins

 Invoice Number
 IN1235-813

 Reference
 P213-4

 Date
 Oct, 20

Description	Date Ordered	Quantity	Price per unit	Discount	Total
CG-5 Laptop	Oct. 7	3	\$1,200	10%	\$3,240
Leather Laptop Cases	Oct. 7	3	\$50	0%	\$150
Bremen Desktop	Oct. 15	5	\$1,600	10%	\$7,200
Bremen Desktop Accessory Package (ergonomic keyboard, wireless mouse, mouse pad)	Oct. 15	5	\$150	50%	\$375
* Since your technician will perform the	Grand Total	\$10,965			
each laptop and desktop.	Amount Paid	\$0			
				Amount Due	\$10,965

From: Carla Harper (c.harper@harper.com)
To: Bill Jenkins (bjenkins@jnjsupplies.com)

Subject: Invoice

Dear Mr. Jenkins,

I reviewed the invoice, and I believe there is one mistake with the purchase price. I thought we'd agreed, since we're buying 5 of the desktops, that the accessory package would be gratis. Please check over our earlier e-mail exchanges to confirm this. I can send you a copy of the e-mails, if you'd like me to.

A

One other thing that isn't clear from the invoice is the delivery date. I was hoping to have everything by the end of the week, but even if that isn't possible, I'll at least need to have an exact date so Mr. Hudson will be ready to install the computers. Please revise the invoice to include the delivery date somewhere, and then I can pass the invoice on to the appropriate people.

Aside from those two issues, everything looks to be in order. Once we have confirmed the matter of the accessories and the delivery date, I can authorize the credit card payment at the end of November as you requested. If you have any other concerns, please feel free to call me at the office. I do appreciate your assistance and willingness to cooperate with us, and I hope to do business with you again in the future.

Carla Harper

196. What is indicated in the invoice?

- (A) Labor cost is included in the grand total.
- (B) The remaining balance is due on Oct 20.
- (C) No discount was given for laptop cases.
- (D) All items were ordered on the same day.

197. What is the problem Ms. Harper mentioned?

- (A) The delivery service was too expensive.
- (B) The wrong number of laptops was given.
- (C) The accessory package was supposed to be free.
- (D) The desktops were supposed to be 20% off.

198. Who most likely is Mr. Hudson?

- (A) An accountant
- (B) A technician
- (C) A salesperson
- (D) A delivery man

- 199. In the e-mail, the word "issues" in paragraph 3 line 1 is closest in meaning
 - (A) editions
 - (B) articles
 - (C) matters
 - (D) orders
- 200. When is the deadline Mr. Jenkins gave for payment?
 - (A) October 7
 - (B) October 15
 - (C) November 20
 - (D) November 30

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.