



# Mock Test

## 2

- リスニングセクションの音声は、CD-ROMの「模擬試験用音声」フォルダー内の Test\_02.mp3 ファイルを再生してください。
- 正解一覧は、別冊「解答解説編」のp.51にあります。

The TOEIC® test directions are reprinted by permission of Educational Testing Service, the copyright owner. However, the test questions and any other testing information are provided in their entirety by CosmoPier Publishing Company. No endorsement of this publication by Educational Testing Service should be inferred.

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

#### Example

*Sample Answer*

(A) (B) ● (D)



Statement (C), "They're standing near the table." is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



3.



4.



5.



6.



7.



8.



9.



10.



## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

### Example

You will hear:                      When is the ceremony scheduled to begin?

You will also hear:                (A) To give out the awards.  
    (B) Let's take a look at the schedule.  
    (C) In the hall.

*Sample Answer*



The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
16. Mark your answer on your answer sheet.
17. Mark your answer on your answer sheet.
18. Mark your answer on your answer sheet.
19. Mark your answer on your answer sheet.
20. Mark your answer on your answer sheet.
21. Mark your answer on your answer sheet.
22. Mark your answer on your answer sheet.
23. Mark your answer on your answer sheet.
24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.
32. Mark your answer on your answer sheet.
33. Mark your answer on your answer sheet.
34. Mark your answer on your answer sheet.
35. Mark your answer on your answer sheet.
36. Mark your answer on your answer sheet.
37. Mark your answer on your answer sheet.
38. Mark your answer on your answer sheet.
39. Mark your answer on your answer sheet.
40. Mark your answer on your answer sheet.



## PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41.** Who most likely is the man?  
(A) A taxi driver  
(B) A bank guard  
(C) A realtor  
(D) A parking attendant
- 42.** What is the problem?  
(A) The bank is closed.  
(B) The woman doesn't have a parking ticket.  
(C) The facility is full at the moment.  
(D) The woman has lost her ticket.
- 43.** What does the man suggest the woman do?  
(A) Try a different location  
(B) Buy a parking permit  
(C) Return to the facility later  
(D) Pay the fee by cash
- 44.** What are the speakers mainly discussing?  
(A) A meeting schedule  
(B) A new position  
(C) A presentation  
(D) An extra worker
- 45.** What is the problem with the new office?  
(A) It has to cut expenses.  
(B) It is moving to a new location.  
(C) It is closing its business.  
(D) It is short of workers.
- 46.** When will the change happen?  
(A) In April  
(B) In May  
(C) In June  
(D) In July
-

- 47.** What department do the speakers probably work in?
- (A) Maintenance
  - (B) Accounting
  - (C) Sales
  - (D) Customer service
- 48.** What does the woman say about the class?
- (A) It is very informative.
  - (B) It is a waste of time.
  - (C) It is for beginners.
  - (D) It is for staff members in other departments.
- 49.** Why is the man unable to take the class?
- (A) He missed the registration deadline.
  - (B) He didn't have enough money to take the class.
  - (C) He is leading another training class.
  - (D) He is busy working on a paper.
- 

- 50.** How did the man learn about the event?
- (A) He heard it on the radio.
  - (B) He saw the advertisement.
  - (C) His friend told him.
  - (D) He saw in the paper.
- 51.** Why is the woman not able to join the man?
- (A) She is sick in bed.
  - (B) She has a prior appointment.
  - (C) She is busy with her work.
  - (D) She is not interested in the event.
- 52.** When will the speakers probably enjoy the event?
- (A) On Monday
  - (B) On Friday
  - (C) On Saturday
  - (D) On Sunday
- 

- 53.** What are the speakers concerned about?
- (A) A late repair service
  - (B) A delivery delay
  - (C) A missing document
  - (D) A product review
- 54.** What time does the product demonstration start?
- (A) At 10 A.M.
  - (B) At 11 A.M.
  - (C) At 12 P.M.
  - (D) At 1 P.M.
- 55.** What happened at a previous event?
- (A) The technician failed to come to the office.
  - (B) There was a shortage of handouts.
  - (C) Few customers showed up for the event.
  - (D) The event turned out to be very successful.
- 
- 56.** Where is this conversation taking place?
- (A) At a library
  - (B) At a theater
  - (C) At a bookstore
  - (D) At a school
- 57.** What should the man do to become a member?
- (A) Fill out a form
  - (B) Pay an annual fee
  - (C) Register online
  - (D) Call the office
- 58.** What benefits does the man NOT receive by joining the list?
- (A) Celebration cards
  - (B) Lists of upcoming titles
  - (C) Sale prices
  - (D) Offers to attend functions
-

- 59.** What does the woman say about the meeting?
- (A) It is going to happen in the afternoon.
  - (B) The management changed its time.
  - (C) All employees must attend it.
  - (D) It has been running up high costs.
- 60.** What will the employees probably be asked to do at the meeting?
- (A) Make an e-mail list of coworkers
  - (B) Attend a training course on cutting costs
  - (C) Make a presentation to the management
  - (D) Come up with ways to reduce budget
- 61.** What does the woman suggest that her department do?
- (A) Lay off some employees
  - (B) Be more careful about promoting
  - (C) Recycle their supplies at work
  - (D) Figure out ways to conserve electricity
- 
- 62.** What are the speakers mainly talking about?
- (A) An absent colleague
  - (B) A malfunctioning cell phone
  - (C) Flexible working hours
  - (D) An optional training course
- 63.** What change does the man say has been made?
- (A) A new supervisor must report to the president.
  - (B) A new supervisor must attend a management seminar.
  - (C) A new supervisor must write a report every week.
  - (D) A new supervisor must attend a sales meeting.
- 64.** What does the woman ask the man to do?
- (A) Fill out questionnaires
  - (B) Send a form to a foreign branch office
  - (C) Tell his superior to complete some papers
  - (D) Ask a new director to attend a training session
- 65.** Why is the woman calling the man?
- (A) To inform the man of his test results
  - (B) To notify the man of his billing information
  - (C) To tell the man to cancel a meeting
  - (D) To set up a new appointment with the man
- 66.** Why can't Dr. Shumit see the man?
- (A) He is away in a foreign country.
  - (B) He has to see another patient.
  - (C) He is in a professional meeting.
  - (D) He has to conduct a job interview.
- 67.** What time can the doctor see the man?
- (A) Friday at 11 A.M.
  - (B) Thursday at 11 A.M.
  - (C) Friday at 1 P.M.
  - (D) Thursday at 1 P.M.
- 
- 68.** What does the man want to confirm?
- (A) A sales meeting
  - (B) An arrangement
  - (C) The number of participants
  - (D) A capacity of a room
- 69.** What is the man asking the woman to do?
- (A) Cancel a meeting
  - (B) Look for big office space
  - (C) Contact the attendees
  - (D) Reserve a bigger room
- 70.** How many people are probably going to be at the meeting?
- (A) 20
  - (B) 21
  - (C) 22
  - (D) 23
-

## PART 4

**Directions:** You will hear some short talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each short talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

**71.** Who most likely is the speaker?

- (A) A reporter
- (B) A manager
- (C) A surveyor
- (D) A customer

**72.** According to the speaker, why do the customers like the company?

- (A) They can get their deliveries quickly.
- (B) They can receive their deliveries in good condition.
- (C) They can get a refund at any time.
- (D) They can get coupons.

**73.** What does the speaker suggest to better serve their customers?

- (A) Give away more coupons
- (B) Enable them to order online
- (C) Give them a test trial period
- (D) Help them locate their products

**74.** Who most likely is the speaker?

- (A) A doctor
- (B) A receptionist
- (C) A patient
- (D) A moving company employee

**75.** Why is the speaker calling?

- (A) To notify about the change of address
- (B) To announce a grand opening
- (C) To inform about closing of a business
- (D) To give billing information

**76.** What time is the listener probably going to see her doctor?

- (A) 9 A.M.
  - (B) 10 A.M.
  - (C) 11 A.M.
  - (D) 12 P.M.
-

- 77.** Where is most likely the announcement being made?
- (A) In a cafeteria  
(B) In a factory  
(C) At an airport  
(D) In a hardware store
- 78.** What are listeners asked to do?
- (A) To review applications  
(B) To update safety rules  
(C) To shut down machines  
(D) To attend a management class
- 79.** What will Mr. Grayman talk about?
- (A) New safety regulations  
(B) Ways to improve sales  
(C) Writing job descriptions  
(D) How to assemble machines
- 
- 80.** Why is the speaker leaving the message?
- (A) The supplier doesn't have the requested color.  
(B) The supplier didn't offer discounts.  
(C) The store could not send a coupon.  
(D) The order was accidentally cancelled.
- 81.** What does the speaker recommend?
- (A) Returning an item  
(B) Requesting a full refund  
(C) Waiting for a new model to come out  
(D) Choosing another color
- 82.** What is the listener asked to do to see more products?
- (A) Request a catalog  
(B) Make a phone call  
(C) Go online  
(D) Visit the store
- 
- 83.** What type of product is being advertised?
- (A) Detergents  
(B) Home appliances  
(C) Groceries  
(D) Audio equipment
- 84.** How long has the company been in business?
- (A) 10 years  
(B) 20 years  
(C) 25 years  
(D) 30 years
- 85.** What was NOT mentioned in the advertisement?
- (A) Discounts  
(B) A trial period  
(C) Free delivery  
(D) Free installation
- 
- 86.** Who is the talk most likely intended for?
- (A) Hiring managers  
(B) Job candidates  
(C) Sales associates  
(D) Writers
- 87.** According to the speaker, what does Dr. Kent do?
- (A) He is the head of a research organization.  
(B) He runs a car dealership.  
(C) He teaches at a university.  
(D) He works for a business consulting company.
- 88.** What is unique in Dr. Kent's research?
- (A) He offers real-life experience.  
(B) He received much praise for his previous research.  
(C) He interviewed quite a number of people.  
(D) He has sponsored his own seminars.
-

- 89.** What department does the speaker work in?
- (A) Manufacturing
  - (B) Accounting
  - (C) Sales
  - (D) Design
- 90.** When are the new employees going to start working?
- (A) Today
  - (B) Tomorrow
  - (C) Next week
  - (D) In two weeks
- 91.** What is mostly likely going to happen next month?
- (A) New services will begin.
  - (B) The company will put an advertisement in newspapers.
  - (C) The company will relocate to a different area.
  - (D) Employees will receive bonuses.
- 
- 92.** Why is the store having a sale?
- (A) To sell off outdated models
  - (B) To renovate the store
  - (C) To celebrate a new branch
  - (D) To promote new items
- 93.** What is the discount on printers?
- (A) 25%
  - (B) 30%
  - (C) 40%
  - (D) 50%
- 94.** When does the sale start?
- (A) Tuesday
  - (B) Wednesday
  - (C) Thursday
  - (D) Friday
- 
- 95.** What is the purpose of the announcement?
- (A) To explain the delay in departure
  - (B) To tell how much the tickets cost
  - (C) To inform where the dining area is
  - (D) To give the arrival time
- 96.** From which city is the train departing?
- (A) Chicago
  - (B) Seattle
  - (C) New York
  - (D) Boston
- 97.** What should passengers do if they do not have a ticket?
- (A) They can purchase one onboard.
  - (B) They have to pay double the fare.
  - (C) They have to get off the train.
  - (D) They can pay when they get off the train.
- 
- 98.** When is this report being broadcast?
- (A) 10 A.M.
  - (B) 11 A.M.
  - (C) 12 P.M.
  - (D) 5 P.M.
- 99.** What is causing the congestion?
- (A) A broken car
  - (B) Bad weather
  - (C) Repair work
  - (D) A parade event
- 100.** What will the listeners hear next?
- (A) A commercial
  - (B) A music show
  - (C) Local news
  - (D) A weather update
- 

This is the end of the Listening test. Turn to Part 5 in your test book.

**NO TEST MATERIAL ON THIS PAGE**

## READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each other part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

### PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence.

Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101.** Mr. Dwight mentored new employees to help them achieve ----- full potential.
- (A) them
  - (B) they
  - (C) their
  - (D) theirs
- 102.** Café Bubble offers a variety of sandwiches ----- desserts to early morning customers.
- (A) so
  - (B) and
  - (C) nor
  - (D) but
- 103.** Production budget refers to the cost of making a movie and it does not ----- marketing or other expenditures.
- (A) including
  - (B) included
  - (C) includes
  - (D) include
- 104.** The columnist suggested that the scope of their online advertising ambitions is too ----- to cover in one article.
- (A) expensive
  - (B) wide
  - (C) heavy
  - (D) numerous
- 105.** Expedia has reported an ----- of 48% on flight bookings to France, which is a huge leap in figures for the same month last year.
- (A) increase
  - (B) increases
  - (C) increased
  - (D) increasingly
- 106.** A recent study shows that readers who use online bookstores ----- leave reviews on books.
- (A) less
  - (B) very
  - (C) seldom
  - (D) almost
- 107.** Seniors in Kentucky will start paying less for drugs ----- next year, the provincial government confirmed Friday.
- (A) began
  - (B) begins
  - (C) beginning
  - (D) begin



- 108.** The second ----- of the seminar is going to cover simple stress reduction techniques that will work for people anytime and anywhere.
- (A) segmentation  
(B) segment  
(C) segmenting  
(D) segmented
- 109.** The US Census Bureau says female-owned businesses are gaining support ----- the nation.
- (A) across  
(B) between  
(C) during  
(D) among
- 110.** *Daily Vancouver* lists ----- of the best restaurants that locals frequent in Hot Springs.
- (A) some  
(B) much  
(C) little  
(D) every
- 111.** Anyone ----- in the summer training camp should contact Mr. Jo in the Personnel Office by Tuesday.
- (A) interest  
(B) interested  
(C) interesting  
(D) interests
- 112.** Employees at the entry level are expected to ----- participate in the 3-week training sessions.
- (A) active  
(B) activity  
(C) actively  
(D) activate
- 113.** CCTV images are considered personal data, so operators should be ----- of their responsibilities in complying with the Code of Practice.
- (A) mindful  
(B) regretful  
(C) thoughtful  
(D) helpful
- 114.** The Employment Law requires that ----- present a valid photo ID to your employer within three business days of the date employment begins.
- (A) yours  
(B) your  
(C) yourself  
(D) you
- 115.** According to a report by *Today's Health*, an increasing number of dieters prefer ----- produced organic food.
- (A) local  
(B) locals  
(C) locally  
(D) locality
- 116.** The Pratt Institute predicts that solar power ----- easily accessible to the general public in 5 years.
- (A) is  
(B) to be  
(C) being  
(D) will be
- 117.** The process of making Persian carpets is unique because ----- everything is done by hand.
- (A) most  
(B) near  
(C) almost  
(D) about

- 118.** Any employee ----- operates the new machines on the factory floor must possess a valid license.
- (A) whoever  
(B) whom  
(C) whose  
(D) who
- 119.** Management jobs in the catering ----- include planning menus while ensuring health and safety standards.
- (A) profess  
(B) profession  
(C) professional  
(D) professor
- 120.** A successful supervisor is ----- enough to deal with the emotions of his team to prevent conflict.
- (A) obvious  
(B) competent  
(C) possible  
(D) enabled
- 121.** Naton Jewelers offers a full refund if customers return their items ----- 14 days of purchase.
- (A) through  
(B) behind  
(C) around  
(D) within
- 122.** No one involved in the merger negotiations could answer the questions ----- the details were still being finalized.
- (A) whichever  
(B) after  
(C) although  
(D) since
- 123.** The family-run company is ----- based in Wales but expects to open new branches in Irvine soon.
- (A) considerably  
(B) relatively  
(C) firmly  
(D) hardly
- 124.** If you want to have ----- French dishes nearby, La Marche can be an excellent choice.
- (A) definite  
(B) spacious  
(C) concise  
(D) authentic
- 125.** The laser jet printer keeps sending messages when the paper tray is empty or a paper jam -----.
- (A) occurred  
(B) is occurred  
(C) has occurred  
(D) has been occurred
- 126.** Having less than 4 hours sleep is dangerous to health, according to tests ----- by Swiss sleep researcher Karl Holm.
- (A) conduct  
(B) conducting  
(C) conducts  
(D) conducted
- 127.** In ----- of Easter, all government offices including courts and post offices are closed Monday.
- (A) conveyance  
(B) ordinance  
(C) observance  
(D) substance
- 128.** The residents of Oatville overcame the hurricane ----- many obstacles in their road to recovery.
- (A) although  
(B) because  
(C) despite  
(D) due to
- 129.** Yearly fees help keep the domain names that are ready to expire up and -----.
- (A) operational  
(B) running  
(C) active  
(D) vigorous

- 130.** Since ----- in Sacramento in 1903, Hudson Automobiles has been leading the auto industry.
- (A) found
  - (B) founding
  - (C) founded
  - (D) foundation
- 131.** It is little known that Calgary Heritage is a non-profit organization dedicated to ----- traditional music and dance.
- (A) preserve
  - (B) be preserved
  - (C) preservation
  - (D) preserving
- 132.** A medical spa is a facility whose treatment program is run under the ----- of a licensed healthcare professional.
- (A) salvation
  - (B) supervision
  - (C) indication
  - (D) completion
- 133.** With billions of dollars spent every year on ways to improve efficiency, green energy is an industry growing at a ----- pace.
- (A) rapid
  - (B) rapidly
  - (C) rapidness
  - (D) rapidity
- 134.** Dr. Johnson found his nurse's work performance ----- his expectations and those of his patients.
- (A) compares
  - (B) promotes
  - (C) improves
  - (D) exceeds
- 135.** The Chevelle, a newly developed automobile, is lighter and more fuel efficient than older models without ----- safety.
- (A) compromising
  - (B) promising
  - (C) facilitating
  - (D) complicating
- 136.** ----- opening another branch, Professor Lang Peterson suggested that they join forces with other firms.
- (A) Rather than
  - (B) In order that
  - (C) Because
  - (D) Even if
- 137.** Over 50 downtown businesses ----- parking tickets for their customers, making it possible to park for free.
- (A) validate
  - (B) review
  - (C) consult
  - (D) operate
- 138.** Amigo Chris, President of Banesto Electronics, ensures that customers ----- satisfied with the practicality of the new software that goes on the market next month.
- (A) will be completely
  - (B) are completed
  - (C) were completely
  - (D) being completed
- 139.** Investors don't have a reason to be worried about Coltz's annual revenues ----- it is being run by Mr. Tom Dunbar.
- (A) because of
  - (B) as if
  - (C) even
  - (D) now that
- 140.** The best way to learn the trade is to find one or more mentors in the field and ----- them for help.
- (A) litigate
  - (B) culminate
  - (C) solicit
  - (D) accrue

## PART 6

**Directions:** Read the texts below. A word or phrase is missing in some of the sentences. For each empty space, select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141 - 143 refer to the following e-mail.

From : Carl Shin <mrshin@chemtek.com>  
To : Gloria Meagan <gmeaganr@chemtek.com>  
Subject : Maintenance Check  
Date : December 5

Dear Gloria,

The Tech Support Department is going ----- a new software on the computers in your

- 141.** (A) to install  
(B) to be installed  
(C) installs  
(D) installing

office on Friday, December 8. The installation job will start at 8:00 A.M. ----- and it is

- 142.** (A) near  
(B) common  
(C) rough  
(D) sharp

expected to take approximately two hours to finish. Please make sure to remind your employees to expect a delay in using their computers until at least 10 A.M.

----- we experience any problems with missing or damaged files, we will back up all the

- 143.** (A) In case  
(B) Unless  
(C) Because  
(D) Although

hard drives prior to our work.

For further questions, do not hesitate to call me at ext. 501

Sincerely,  
Carl Shin  
Tech Support Officer

Questions 144 - 146 refer to the following article.

Columbia (12 April) – Market researchers are studying with ----- the recent merger of

- 144.** (A) advantage  
(B) practice  
(C) interest  
(D) impatience

Dacom Inc., and Karla Corporation, two of the country's biggest financial companies.

----- downsizing as industry experts had expected, the newly formed organization,

- 145.** (A) More than  
(B) Instead of  
(C) Besides  
(D) In spite of

Dacom-Karla Finance is preparing to expand even more this year.

At a press conference, the CEO of Dacom Inc., stated, "We have begun to hire extra staff members. The size of our production facilities is increasing at an annual rate of 25 percent and we ----- to have a great year."

- 146.** (A) will expect  
(B) are expecting  
(C) be expected  
(D) are expected

Questions 147 - 149 refer to the following letter.

Dear Mr. Harleen,

I am writing to offer you the position of Safety Officer at Macintoba Mall. You will be scheduled to work Monday through Friday from 9:00 P.M. to 6:00 A.M. As the manager, you are mainly responsible for ensuring workplace safety ----- business hours.

- 147.** (A) at  
(B) during  
(C) while  
(D) when

As we explained in the last meeting, all of the current jobs are ----- for now.

- 148.** (A) provisional  
(B) coherent  
(C) permanent  
(D) marginal

After one year, your performance will be evaluated by your supervisor which will decide ----- offer you a long term employment contract.

- 149.** (A) how to  
(B) whether to  
(C) when to  
(D) not to

We hope to work with you soon.

Sincerely,  
Jason Hume  
Personnel Office

Questions 150 - 152 refer to the following advertisement.

Silva Lucas Inc.

A reliable quality furniture provider

Silva Lucas Inc., is having a grand sale to celebrate our 50th anniversary. To commemorate this important -----, we are offering a 50% discount on every item whose order we receive

- 150.** (A) sale  
(B) client  
(C) occasion  
(D) incident

by December 18th. We wish to express our appreciation to all our loyal customers.

We started in Baltimore as a small family-run store and now ----- into a worldwide

- 151.** (A) grows  
(B) growing  
(C) is grown  
(D) have grown

corporation.

We are committed to providing the finest quality furniture for households around the world. Over the past half a century, we have proudly developed ----- relationships with our

- 152.** (A) solid  
(B) stubborn  
(C) lukewarm  
(D) volatile

numerous customers.

We look forward to continue serving you in the future. For more details, please go to our web site at [www.silvalucas.com](http://www.silvalucas.com).

## **PART 7**

**Directions:** In this part, you will read a selection of text, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for question and mark the letter (A), (B), (C), or (D) on your answer sheet.



Questions 153 – 154 refer to the following e-mail.

To	Ayumi Watanabe
From	John Walker
Date	September 23
Subject	Retirement party for Junichi Kato

Hi, Ayumi,

As you may have heard, our department is throwing a retirement party for Mr. Kato. He has been with us for the past 20 years and we have become like family. I would like you to be in charge of the celebration. Ms. Miller has already booked the venue, which is 'Penny's Diner'. It is his favorite place, so as his assistant, she insisted on it. All you need to do is make sure all the employees attend the party and pick some people to deliver a congratulatory speech. If you have any questions, please contact her at extension 3502.

John Walker  
Director of Marketing

**153.** Who is Ms. Miller?

- (A) Mr. Kato's assistant
- (B) Head of Marketing
- (C) Ms. Watanabe's supervisor
- (D) The owner of Penny's Diner

**154.** What is Ms. Watanabe asked to do?

- (A) Make reservations at a restaurant
- (B) Order food for a party
- (C) Make a speech
- (D) Select speakers

Questions 155 – 156 refer to the following advertisement.

**WBC Broadcasting is looking for skilled personnel!**

WBC is opening a new office in Miami, Florida, which will focus on entertainment shows, and is currently looking for a cameraperson. You are most likely to work as part of a team of camera operators shooting outdoor events. You will be driving crew and equipment to and from locations, preparing and setting up equipment as well as repairing and maintaining it. You will also have to study scripts and find solutions to technical problems. Good working relationships with other members of the crew and cast, including directors and actors, are important. If you are interested in working in the field of broadcasting, don't hesitate to join us. Only residents of Miami will be hired and someone who can speak Spanish is also preferred. Those interested in applying for the position are required to submit a resume and a sample of their filming work.

**155.** What is NOT mentioned as a duty of the job?

- (A) Taking care of equipment
- (B) Resolving hardware issues
- (C) Working well in a team
- (D) Finding shooting locations

**156.** What is required for the position?

- (A) Acting experience
- (B) Possession of their own equipment
- (C) Previous experience in the field
- (D) Foreign language skills

Questions 157 – 158 refer to the following notice.

### Notice to Staff and Students of Wesley University

As per your suggestions, Wesley University will now be extending its cafeteria hours from 6 P.M. to 8 P.M. except for the branch in the Law School Building. We will also be adding vegetarian meals to our menu as a growing number of people have requested that vegetarian options be made available to them.

These changes will commence as of March 3rd. Please also bear in mind, school cafeterias are only open to university staff and students; thus your university ID must be displayed when you order food or else the cafeteria staff won't take your order.

We hope this change will help staff and students, especially those who live on campus, to enjoy a more convenient school life.

**157.** What is the purpose of the notice?

- (A) To inform about the university's cafeteria rules
- (B) To provide instructions on how to live on campus
- (C) To celebrate increasing enrollment at the university
- (D) To notify about the university's renovations

**158.** What will happen to those without a school ID?

- (A) Alternate photo ID will be requested.
- (B) They won't get any discount.
- (C) Certain options won't be available.
- (D) They can't place an order.

Questions 159 – 161 refer to the following advertisement.

### Spring Valley Inn Reopens!

534 Oak Ridge Drive  
Blue Bridge, GA  
408-555-9815

Here at Spring Valley Inn, we provide you with quiet and simple elegance. We were built in 1906, making us the oldest inn in the Blue Bridge area. With minor renovations just completed, you will experience more comfortable rooms and better service. We would like to invite you to step into a wonderland of nature and serenity.

We have only three small, intimate rooms.

#### Master Suite

- largest room
- remodeled bath with marble and a glass shower
- vanity inlaid with copper
- custom made sinks
- wet bar in the entrance hall
- price: \$200 a night for single night stay  
\$180 a night for multi-night stay

#### Spring room

- French doors out to the porch
- remodeled bath with marble and a glass shower
- vanity inlaid with copper
- custom made sinks
- price: \$180 a night for single night stay  
\$160 a night for multi-night stay

#### Bungalow

- separate cottage across the courtyard from the main building.
- large Jacuzzi
- beautiful view from the bath
- price: \$180 a night for single night stay, \$160 a night for multi-night stay

\*The price is based on a two person occupancy with a full country breakfast. There is a \$25 charge for an additional guest.

\*Rent the entire Spring Valley Inn for \$420 per night for multiple nights, \$460 for a single night stay.

\*To guarantee reservations, credit card information is required and the total rental charge is due at check-in.

\*If you cancel your reservation up to 7 days before the check-in date, there is no charge. 6 days or less, you will be charged for the full rental amount.

**159.** What is the main purpose of this advertisement?

- (A) To introduce a new location
- (B) To promote upgraded facilities
- (C) To announce a special discount
- (D) To inform about future events

**160.** What is NOT a feature of a Spring Room?

- (A) A renovated bath
- (B) A dressing table
- (C) A made-to-order sink
- (D) A French glass cabinet

**161.** What is true about Spring Valley Inn?

- (A) There is an additional charge for breakfast.
- (B) The payment should be made to reserve a room.
- (C) Customers can book the entire inn for multiple nights.
- (D) Booking can be cancelled anytime without any charge.

Questions 162 – 164 refer to the following letter.

June 24<sup>th</sup>  
Mr. Ronald Martinez  
Interior Designer  
M & M Design Inc.  
Buffalo, Wyoming

Dear Mr. Martinez

Thank you so much for the invitation to the "A Better World by Design" conference in Wyoming from July 3<sup>rd</sup> – 5<sup>th</sup>. Unfortunately, I won't be able to attend this year due to my daughter's wedding on July 3<sup>rd</sup>. We have been planning this wedding for about a year now and have all our relatives flying to Hawaii to celebrate. I wouldn't have missed this conference for any other reason; please understand the circumstances. I will, however, send my assistant, Ms. Karen Turner, in my place.

I will ask her to attend several lectures including those by Noel Wilson, Rocco Randesman, and Cheryl Heller as well as some panel discussions and workshops. We are especially interested in the presentation "Failures to Learn From" where Anne Aaronson will be talking about her failed attempts to achieve a perfect balance between interior form and function and the trade-offs inherent in the attempt.

I will call you next week to confirm the details. Although I can't be there, I wish you good luck with the conference. I'm looking forward to watching the DVD of your speech and closing remarks when it becomes available.

Shula Ponet  
Lead Designer  
Catapult Design  
Alamosa, Colorado

**162.** What is NOT suggested about Mr. Martinez?

- (A) He will be in Wyoming on July 4th.
- (B) He works in the same field as Mr. Ponet.
- (C) He will be attending Mr. Ponet's family affair.
- (D) He will deliver a speech at the conference.

**164.** Which of the following is NOT a speaker in the conference?

- (A) Ronald Martinez
- (B) Karen Turner
- (C) Noel Wilson
- (D) Cheryl Heller

**163.** What is mentioned about the event?

- (A) It was held in Wyoming last year.
- (B) It will last for 3 days.
- (C) It features small group presentations.
- (D) It is organized by Anne Aaronson.

GO ON TO THE NEXT PAGE 

Questions 165 – 168 refer to the following document.

## Minutes of Department Heads Meeting

Sep. 17, 10 A.M. – 1 P.M.

- Present were: Alan Shields, David Carey, Deborah Forte, Paul Tourbaf, Natasha Bauman, Ian Ginn, Martin Belam, Gwenda Sippings
- Absent were: Jim Griffin (vacation), Lucia Adams (maternity leave), Catherine Harding (conference)

### Proceedings

- Meeting began at 10 A.M. by Mr. Alan Shields.
- All department heads were given copies of last quarter's sales report. The last quarter's sales exceeded expectations mainly due to increased sales of Deluxe Dishwasher DX104. David Carey and Deborah Forte put a great deal of effort into its marketing.
- Paul Tourbaf presented next quarter's main product, which is the VX1200 Wine Fridge. This model was released last quarter but failed to attract customers' attention. He thinks advertising should be more aggressive in the remaining quarter.
- Natasha Bauman, head of customer service, took over the meeting at 11:30. A few customer complaints were reviewed, mostly about late deliveries and some rude delivery people. Next week, she will have a meeting with all customer service staff and talk about how to solve the issues.
- Martin Belam made an official request for an additional assistant. Mr. Shields suggested promoting Daniel Mayer, one of the interns, to the position, citing his reputation for hard work and the obvious benefit of hiring a pre-trained worker as two reasons.
- Mr. Shields requested that department heads contribute suggestions regarding next month's conference. More details will be discussed in the next meeting.
- The meeting was adjourned at 1:00 P.M.
- Submitted by secretary Gwenda Sippings.

**165.** What does this document provide?

- (A) Last quarter's sales figures
- (B) A list of new products
- (C) The summary of a meeting
- (D) Detailed information on a conference

**166.** Who was NOT in the meeting?

- (A) Deborah Forte
- (B) Natasha Bauman
- (C) Daniel Mayer
- (D) Gwenda Sippings

**167.** What is NOT true about the meeting?

- (A) Documents were distributed.
- (B) Products were discussed.
- (C) A new employee was introduced.
- (D) Customer dissatisfaction was discussed.

**168.** What did Mr. Shields ask the attendees to do?

- (A) Recommend someone for a new position
- (B) Review next quarter's marketing strategies
- (C) Generate ideas for new products
- (D) Give opinions about an upcoming event

Questions 169 – 171 refer to the following article.

Corporations are starting to realize that casual attire makes their employees feel more comfortable, which can ease the tension in a busy work environment and enhance productivity and morale. 80 percent of the US's 1,000 largest companies now allow their workers to dress casually at least once a week. And 18 percent of these companies have a standing casual dress policy.

The “corporate-casual” clothing trend has become so important that corporate recruiters now find that some job seekers search out only companies that allow casual dress. For these people, a casual dress policy is as important as extra sick days or bonuses.

A casual dress policy saves employees from having to wear the usual business suit; one benefit of such a policy is that a wardrobe may be more affordable. Dressing down can also have a positive effect on relationships

between management levels within an organization. Because the work environment is more relaxed, people feel more open to communication. The downside, however, is that some people may abuse the policy and come to work in unsuitable attire.

Dressing casually does not mean wearing shorts, tank tops, sweatpants, baseball caps or dirty sneakers. As an employee, you should remember that you are in a professional workplace, that you work with professional people, and that you project a professional image for your organization. If your company has assigned days for casual dress, make sure to dress casually only on those days. Otherwise, it is best to dress conservatively; look at what others are wearing and follow suit.

**169.** What does the article mainly discuss?

- (A) Improvement in the working environment
- (B) Businesses manufacturing casual clothing
- (C) Companies adopting informal wear
- (D) Employees unfit for a professional workplace

**170.** What does the article mention as a disadvantage of the policy?

- (A) Employees tend to behave in a less professional way.
- (B) Some people may misuse it and dress inappropriately.
- (C) Coworkers would think less of each other.
- (D) Productivity shows signs of decrease.

**171.** According to the article, what should employees keep in mind?

- (A) Management is always open to innovative ideas.
- (B) They are a reflection of their company.
- (C) Companies are more accepting of proposals than before.
- (D) Formal clothing is still prevalent in most businesses.

Questions 172 – 175 refer to the following article.

Douglas Madsen's original aim was to make money for college, seeking a career in medicine. But rather than working through school to be a doctor, Douglas worked his way up to become CEO of the \$4.4 billion Sun Shine fast-food franchise.

One day, Douglas asked Toby Horn, a family friend, for advice about how to make money for college tuition. Mr. Horn thought of a very popular pizza joint in Texas which he once visited and encouraged Douglas to open a similar shop.

Douglas opened his first pizza place with \$1,500 borrowed from his father in Lancaster, Pennsylvania in 1970. Sales skyrocketed during summer and then plunged during fall and winter. One day after finding out he'd made only \$7 dollars, he discussed with Mr. Horn whether he should keep the shop open.

Although the apparent right answer was to close the store, Mr. Horn invested in opening another store in order to make the store's name more well-known. Douglas and Mr. Horn opened a third store and made plans to open 40 stores by 1980. Progress was slower than expected with only 20 stores open, but Douglas came up with an idea to franchise.

They offered individuals a chance to run their own businesses using Sun Shine's name and methods, which led to achieving the 40 store goal by 1980. Then they opened 300 stores followed by 3,000 more.

Sun Shine continues to prosper by inspiring franchisees to make changes to their products to satisfy the needs of their customers in each city because it understands that tastes vary from place to place. Therefore, Sun Shine lets their franchisees use their creativity and add new items that satisfy local tastes. As a result, each store is able to alter their menu to compete in the market and attract loyal customers.

Now, Sun Shine is aiming at Jolly Taster. The Seattle-based multinational chain of fast food restaurants, which can be found in 120 countries operating over 35,000 restaurants worldwide, with 2 million employees, specializes in burgers, spaghetti, and chicken. Thanks to franchising, Sun Shine is well on its way to matching Jolly Taster as the most successful fast food restaurant franchise in the world.



- 172.** What is mentioned about Douglas Madsen?
- (A) He initially planned to obtain an MBA in Pennsylvania.
  - (B) He took out a loan from a bank for capital.
  - (C) He consulted with Toby Horn on funds for college.
  - (D) He made good money from the starting.
- 173.** What has Mr. Horn done?
- (A) He contributed money to open more stores.
  - (B) He worked part-time at Mr. Madsen's store.
  - (C) He convinced Mr. Madsen to put an ad in newspapers.
  - (D) He shared his experience of working at Jolly Taster.
- 174.** What can be inferred about Sun Shine?
- (A) Its headquarters are in Seattle.
  - (B) Its franchises adapt to their local area.
  - (C) It has included burgers, spaghetti, and chicken on its menus.
  - (D) It intends to expand by merging with overseas businesses.
- 175.** Why is Jolly Taster mentioned in the article?
- (A) It has established a partnership with Sun Shine.
  - (B) Customers call it Sun Shine's main rival in the fast-food market.
  - (C) It filed a suit against Sun Shine for intentionally spreading false information.
  - (D) Sun Shine is approaching its scale of operations.

Questions 176 – 180 refer to the following e-mail.

To Bruce Alberts  
From Shirley Malcom  
Date July 11  
Subject The Conference in Lausanne

Dear Mr. Alberts

I have been preparing for our conference in Lausanne and searching the Internet for flights. I have learned that we have a few options, which I would like you to look at.

**Flight Schedule for August 20**

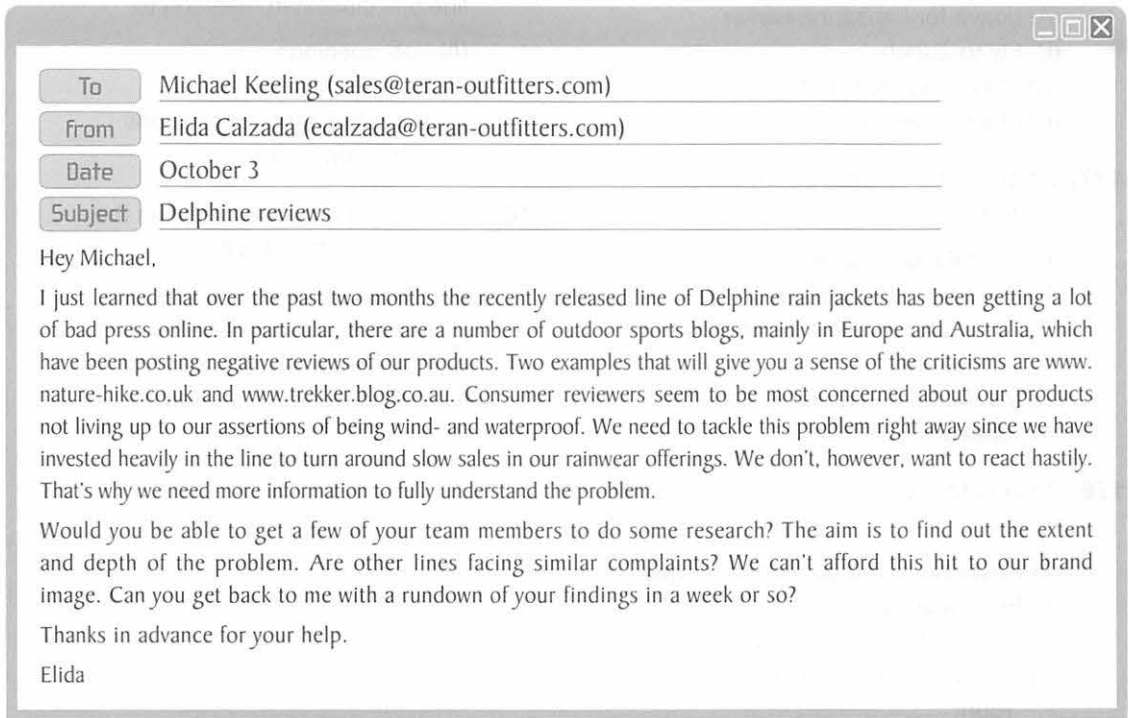
Departure Time	7:00	Bordeaux to Lausanne	Air France	AF 2450
Arrival Time	9:10			
Departure Time	11:30	Bordeaux to Lausanne	Air France	AF 2569
Arrival Time	14:00			
Departure Time	15:00	Bordeaux to Geneva	International Switzerland	IS 8923
Arrival Time	16:55			
Departure Time	17:40	Bordeaux to Zurich	Air Zurich	AZ 2309
Arrival Time	19:20			

You mentioned that you wanted to lay over in Zurich for a few hours to buy some keepsakes for your parents. I'm afraid that we won't be able to do that. Although we can save money by taking that flight, I don't think we will have enough time to prepare for the conference on the following day because the train from Zurich to Lausanne will take quite a while. We should fly directly to Lausanne, so please take a look at the flight schedule and let me know which flight you prefer.

I have just received a call from the conference organizer saying that the Jardin Hotel is booked through the end of August. Staying at the hotel where the conference is being held would be the best for us, but we still have other choices. Either the Maria-Belgia Hotel or the Florimont Hotel is also good because they are within walking distance of the conference. Would you be able to find out if they have any vacancies and then book the rooms? You can find their phone numbers as well as the phone numbers of other hotels nearby on the conference web page. The conference will be held from August 21 to 23, but we will be staying in Lausanne from August 20 to 24.

- 176.** What does Mr. Alberts want to do?
- (A) Leave for Lausanne earlier
  - (B) Fly to Zurich
  - (C) Stay in Bordeaux longer
  - (D) Make reservations himself
- 177.** What can be inferred about the conference?
- (A) It is taking place in the Jardin Hotel.
  - (B) It will be held for 5 days.
  - (C) Its organizers are still sending out invitations.
  - (D) Ms. Malcom will give an opening speech.
- 178.** What is Ms. Malcom asking Mr. Alberts to do?
- (A) Respond to the conference requests
  - (B) Purchase a gift online
  - (C) Contact International Switzerland
  - (D) Arrange the reservations for their room
- 179.** The word “vacancies” in paragraph 3, line 5 is closest in meaning to
- (A) Job openings
  - (B) Free shuttle services
  - (C) Available accommodations
  - (D) Reserved seats
- 180.** Where can Mr. Alberts obtain the necessary information?
- (A) On the airlines’ web site
  - (B) On their company web site
  - (C) On the conference web site
  - (D) On Ms. Malcom’s e-mail

Questions 181 – 185 refer to the following two e-mails.



**To** Michael Keeling (sales@teran-outfitters.com)  
**From** Elida Calzada (ecalzada@teran-outfitters.com)  
**Date** October 3  
**Subject** Delphine reviews

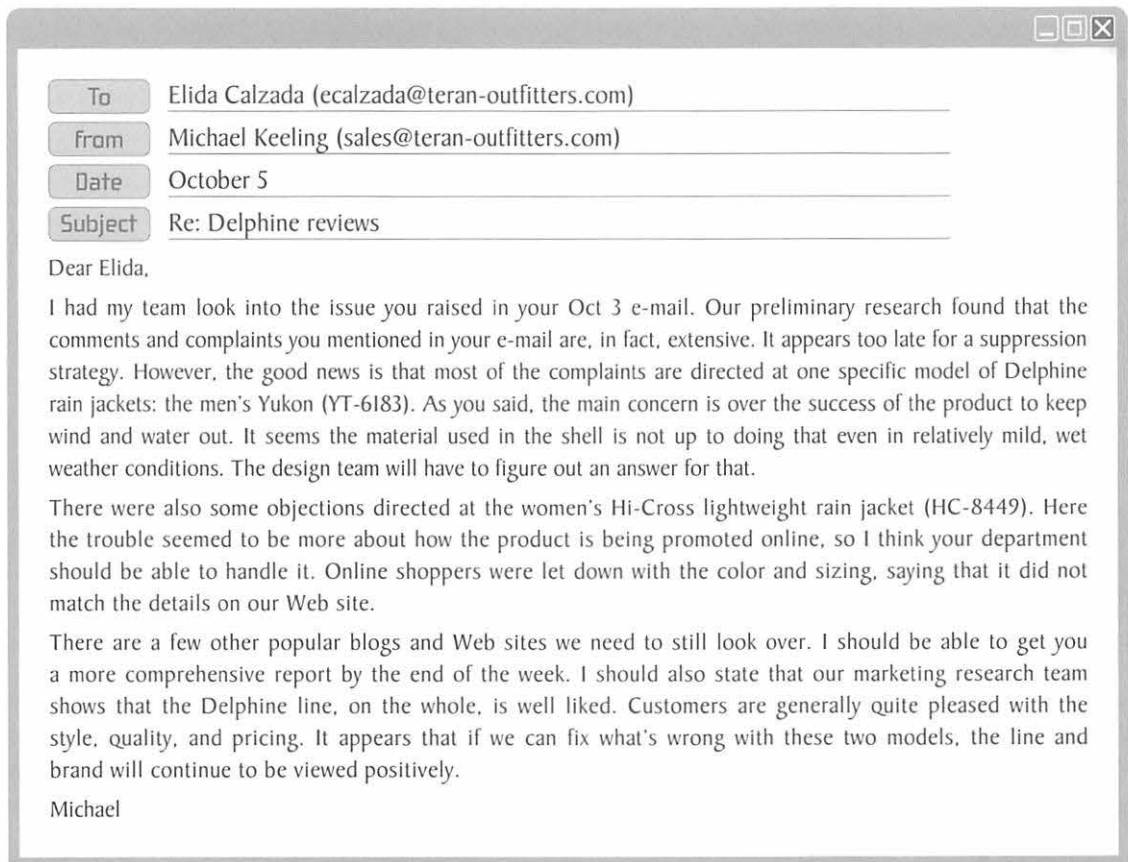
Hey Michael,

I just learned that over the past two months the recently released line of Delphine rain jackets has been getting a lot of bad press online. In particular, there are a number of outdoor sports blogs, mainly in Europe and Australia, which have been posting negative reviews of our products. Two examples that will give you a sense of the criticisms are [www.nature-hike.co.uk](http://www.nature-hike.co.uk) and [www.trekker.blog.co.au](http://www.trekker.blog.co.au). Consumer reviewers seem to be most concerned about our products not living up to our assertions of being wind- and waterproof. We need to tackle this problem right away since we have invested heavily in the line to turn around slow sales in our rainwear offerings. We don't, however, want to react hastily. That's why we need more information to fully understand the problem.

Would you be able to get a few of your team members to do some research? The aim is to find out the extent and depth of the problem. Are other lines facing similar complaints? We can't afford this hit to our brand image. Can you get back to me with a rundown of your findings in a week or so?

Thanks in advance for your help.

Elida



**To** Elida Calzada (ecalzada@teran-outfitters.com)  
**From** Michael Keeling (sales@teran-outfitters.com)  
**Date** October 5  
**Subject** Re: Delphine reviews

Dear Elida,

I had my team look into the issue you raised in your Oct 3 e-mail. Our preliminary research found that the comments and complaints you mentioned in your e-mail are, in fact, extensive. It appears too late for a suppression strategy. However, the good news is that most of the complaints are directed at one specific model of Delphine rain jackets: the men's Yukon (YT-6183). As you said, the main concern is over the success of the product to keep wind and water out. It seems the material used in the shell is not up to doing that even in relatively mild, wet weather conditions. The design team will have to figure out an answer for that.

There were also some objections directed at the women's Hi-Cross lightweight rain jacket (HC-8449). Here the trouble seemed to be more about how the product is being promoted online, so I think your department should be able to handle it. Online shoppers were let down with the color and sizing, saying that it did not match the details on our Web site.

There are a few other popular blogs and Web sites we need to still look over. I should be able to get you a more comprehensive report by the end of the week. I should also state that our marketing research team shows that the Delphine line, on the whole, is well liked. Customers are generally quite pleased with the style, quality, and pricing. It appears that if we can fix what's wrong with these two models, the line and brand will continue to be viewed positively.

Michael

- 181.** What is the purpose of Ms. Caldaza's e-mail?
- (A) To launch a new product line of rainwear
  - (B) To demand more positive product reviews
  - (C) To ask for help in understanding a problem
  - (D) To outline a new marketing strategy
- 182.** In what area of the company does Ms. Caldaza work?
- (A) Design
  - (B) Advertising
  - (C) Human Resources
  - (D) Sales
- 183.** What is NOT stated about Teran Outfitters?
- (A) It produces men's and women's clothing.
  - (B) It has had problems selling its rainwear.
  - (C) Its headquarters are located in Australia.
  - (D) Its customers are satisfied with the products.
- 184.** In the second e-mail, the word "raised" in paragraph 1, line 1 is closest in meaning to
- (A) brought up
  - (B) overestimated
  - (C) lifted
  - (D) disregarded
- 185.** What does Mr. Keeling note about the men's Yukon jacket?
- (A) It is not able to function flawlessly as rainwear.
  - (B) The design is considered to be obsolete.
  - (C) The sizing is not what customers anticipated.
  - (D) It is not offered in attractive colors.

Questions 186 – 190 refer to the following itinerary and e-mail.

**Parthian Airlines**

Reservation Code: NBE 234799

First Name: RENIDA

Last Name: BEHLING

Flight	Departing	Class	Departure Time	Arriving	Arrival Time
UT 272	Athens	Economy	May 26, 09:30 A.M.	Beirut	May 26, 10:45 A.M.
UT 908	Beirut	Economy	May 26, 12:10 P.M.	Medina	May 26, 03:35 P.M.

\*Layover of 1 hour and 25 minutes between connecting flights.

HX 134	Medina	Economy	June 28, 10:15 A.M.	Beirut	June 28, 01:35 P.M.
HX 640	Beirut	Economy	June 28, 03:45 P.M.	Athens	June 28, 05:10 P.M.

\*Layover of 2 hours and 10 minutes between connecting flights.

This itinerary acts as an official verification of your travel plans. Please print a copy for your files. Check in at least 1.5 hours before departure for domestic flights and 3 hours before departure for international flights. Changes or cancellations made by the passenger carry a \$135 processing charge.

Notice: As of January 1 this year, Parthian Airlines allows one carry on, up to 35 lbs, and one checked piece of luggage, up to 75 lbs. Each additional carry on, up to 35 lbs, will carry a \$55 fee and each additional piece of checked luggage, up to 75 lbs, will carry a \$90 fee. Passengers will be charged \$15 for each lbs over the allotted limits.

Thank you for choosing Parthian Airlines. Have a pleasant flight.



To	rbehling@hpov.gr
from	reservations@parthianairlines.com
Date	May 6
Subject	Flight to Medina

Dear Ms. Behling,

This is to let you know that there has been an alteration in your flight plan. The flight departing Athens on May 26 will leave at 10:30 A.M., one hour later than printed on your current itinerary. In addition, the flight has been rerouted to Amman, Jordan because of ongoing political unrest in Beirut. You will arrive in Amman at 11:45 A.M. Your connecting flight UT 275 departs Amman at 12:50 P.M. with the time of your arrival in Medina at 4:55 P.M. There are no changes to your return itinerary at this time. In order to confirm your acceptance of this new flight plan, please reply to this e-mail within 72 hours. If we do not hear from you within that time period, we will attempt to contact you by phone. Security procedures require that all passengers traveling in and out of Beirut be informed of flight changes and verify their acceptance of said changes. Do not hesitate to contact us if you have any further concerns or questions. We are sorry if these changes cause you any inconvenience.

Sincerely,

Enok Nemeth  
Parthian Airlines

- 186.** What is the minimal cost for a second piece of checked luggage?
- (A) \$35
  - (B) \$75
  - (C) \$90
  - (D) \$150
- 187.** Why did Mr. Nemeth contact Ms. Behling?
- (A) To express regret for an error in her itinerary
  - (B) To request extra information on her travel plans
  - (C) To urge her to reassess her trip
  - (D) To inform her of a change in her itinerary
- 188.** Which flight was delayed?
- (A) UT 272
  - (B) UT 275
  - (C) HX 134
  - (D) HX 640
- 189.** When will Ms. Behling arrive in Medina after the alteration?
- (A) 10:15 A.M.
  - (B) 11:45 A.M.
  - (C) 3:35 P.M.
  - (D) 4:55 P.M.
- 190.** Which of the following does Mr. Nemeth ask Ms. Behling to do?
- (A) Reserve a different connecting flight
  - (B) Consent to the flight changes
  - (C) Call off her travel plans
  - (D) Rearrange her return flight

Questions 191 – 196 refer to the following letter and article.

Dear Ms. Madeline Kersey,

May I first say what a great fan of yours ever since I was a young boy growing up in Nebraska. Your films have been an inspiration to so many of us through the years. I am writing to you now in request of a personal favor. I am currently in the process of writing a book with Durand Publishers on the history of musical films from Hollywood spanning from the 1930s to today with a particular focus on the fashion styles from each period.

I am collaborating with Nancy Bertram who was also your biographer. We wanted to include color prints of some of the notable dresses worn in the films and it was with her suggestion that I am contacting you in the hopes of including a photo of the dress you wore in *A Swinging Star*. Being such an iconic film, we surely would love to feature your dress in the book as an invaluable piece of history.

Should you be willing to do us the honor, I will personally come by to pick up the dress for a studio shoot. It should take only one or two days and I assure you we will take the utmost care of the article and return it to you promptly. We would be most grateful if you could advise us of when is the most convenient time for you.

Yours truly,  
Jack Briley

British actress Madeline Kersey wore this evening dress in her debut role as Lorrie Hynes in *A Swinging Star* (1957). The dress was designed by Tory Orosco, who said the basis of her inspiration for the design came from avant-garde Parisian fashions of the era.

Orosco was the head designer for Bright City Studios in Hollywood from 1934 to 1946. She received an Oscar for her costume designs in *On Trembley Street*. It was a breakthrough

moment in her career that gave her the self-assurance to eventually start her own line of fashion.

She went on to create some much admired costumes for scores of successful films in the late 1950s and early 1960s. The lines and color patterns of Ms. Orosco's dresses were later copied by other designers seeking to give an air of grace to their starlets, notably in films such as *Fairgrounds* and *Caroline*.



- 191.** What is the main purpose of the letter?
- (A) To request the use of a dress for a book
  - (B) To ask consent to write a biography
  - (C) To express appreciation to an actress
  - (D) To suggest a topic for research
- 192.** Who assisted Mr. Briley in gathering materials for his project?
- (A) Durand Publishers
  - (B) Tory Orosco
  - (C) Nancy Bertram
  - (D) Lorrie Hynes
- 193.** In the letter, the word “article” in paragraph 3, line 3 is closest in meaning to
- (A) story
  - (B) feature
  - (C) picture
  - (D) item
- 194.** Which of the following is true about *A Swinging Star*?
- (A) It was an action film.
  - (B) It was Ms. Kersey’s first film.
  - (C) It is the subject of Mr. Briley’s previous book.
  - (D) It won an Academy award.
- 195.** What is mentioned about Ms. Orosco?
- (A) She created her own design company.
  - (B) She was well-liked in social circles.
  - (C) She won many Oscars for her designs.
  - (D) She designed all of Ms. Kersey’s dresses.

Questions 196 – 200 refer to the following advertisement and e-mail.

### Witten Motors' Car Lease Plan

Running a business requires finding affordable solutions for all aspects of business, and we are here to help. Witten Motors is proud to introduce a special car lease plan designed specifically for large companies. We can provide a fleet for you of any size in any model you like; whatever suits your business needs. We guarantee top-quality vehicles at reduced lease prices for corporations. You also have the option to customize vehicles in any color you like, and even to add your company logo on the side of the vehicles. All car engines and bodies can be serviced for a discounted rate at our designated repair shops if you sign up for a two-year auto plan, after which you will have the option to trade in part or all of your fleet for a moderate fee. Save tens of thousands of dollars. Let Witten Motors supply your businesses with its fleet.

To: DLewis@Checkers.com  
From: WalterB@Checkers.com  
Date: July 5, 2013  
Subject: Car Lease Program

To Director Lewis

At a meeting last Wednesday, my staff members and I mainly discussed how to reduce company expenses. A number of our company cars are getting old and have considerable wear and tear. We believed that it would save us a lot of money to sell the whole fleet and switch to a lease plan. We have spent so much on maintenance that it seems like a good idea.

I've checked some car dealerships to compare prices and Witten Motors is offering very competitive deals at the moment, which you can see in the ad I've attached with this e-mail. I had Mr. Ferry get in touch with them and one of their sales representatives Mr. John Larson will visit us this Friday to give us a quote. But I also remember you said the other day that you have been offered some great company car deals from Porter Automotives. If you are already looking into their deals, please let me know. We can compare quotes from both companies in tomorrow's department meeting.

Walter Woodson

- 196.** Who would likely be interested in the advertisement?
- (A) Car salesmen
  - (B) Car mechanics
  - (C) Company managers
  - (D) Company employees
- 197.** How can Mr. Woodson get a discount on repairs?
- (A) By visiting designated dealers
  - (B) By choosing a two-year plan
  - (C) By renting over five cars
  - (D) By reselling used cars
- 198.** What is mentioned in the ad?
- (A) The cars can be repainted.
  - (B) Insurance is included in the lease plan.
  - (C) Customers will own the cars in three years.
  - (D) Customers can lease only certain models of cars.
- 199.** Who personally contacted Witten Motors?
- (A) Mr. Lewis
  - (B) Mr. Woodson
  - (C) Mr. Ferry
  - (D) Mr. Larson
- 200.** What does Mr. Woodson ask about?
- (A) When the department meeting will be held
  - (B) How much discount Mr. Larson could offer
  - (C) Whether deals from Porter Automotives are being considered
  - (D) If Mr. Lewis will attend a meeting with Witten Motors

**Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.**