

MATTER OF FACT

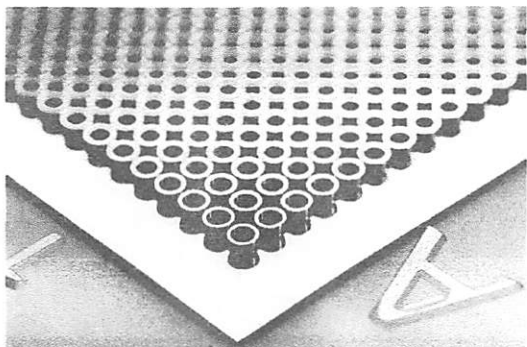
People who sawed down a virtual tree at Stanford's Virtual Human Interaction Lab later used 20 percent fewer paper napkins.

company's 10-cents-per-base starting price is already the best in the industry. But she's aiming for a 2-cent price point: "That's the point at which researchers can significantly scale experiments and will no longer be limited by the cost of DNA," she says. Today, customers typically order DNA strands of 300 to 1,800 bases in length, Leproust says.

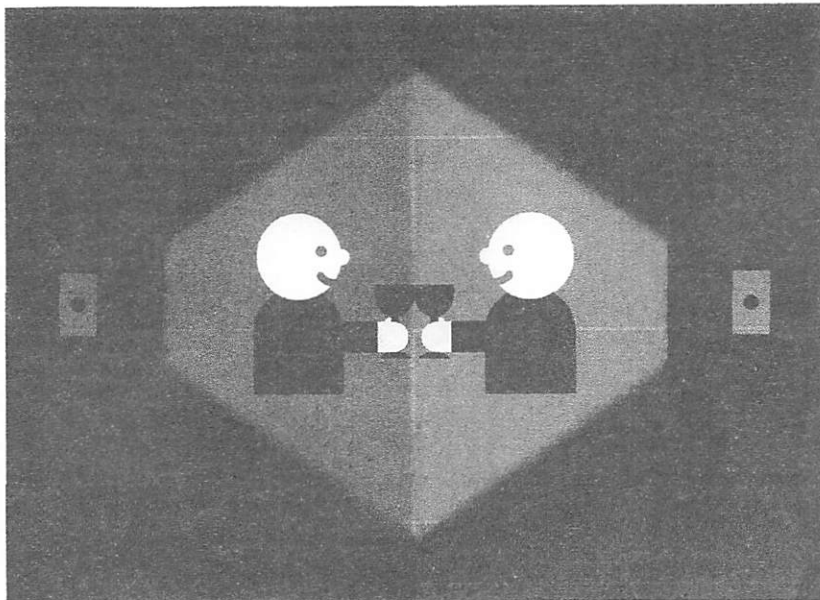
Another synthetic-biology startup in the San Francisco area, Zymergen, offers customers a broader set of services. The company not only constructs DNA snippets on the cheap, it also inserts that DNA into microbes and monitors the outcome. Chief science officer Zach Serber explains that the results can inform the next round of DNA design, letting customers iterate quickly as they look for their ideal organism. "You cast a wide net," Serber says, "and when you find a variation that improves the microbe's performance, then you double down."

Such setups have led to excited talk of a synthetic-biology industry based on "organism fabs." But the promise of mass-produced DNA doesn't impress Rob Carlson, a biotech consultant and managing director of the BioEconomy Capital venture fund. "I don't understand the business model," he says.

Carlson is skeptical that cheap DNA assembly will lead to a proliferation of startups with ideas for profitable microbes. "So you can make and test a whole bunch more DNA—but that's not the hard part," he argues. "Going from test tube to bench scale to commercial scale, that's 90 percent of cost." For a startup to build a business around a yeast that cranks out a pharmaceutical, for example, it must manage massive tanks full of microbes. Reducing the cost of the initial DNA manufacturing would only give the company pocket money, Carlson says: "Hooray, they get to buy beer, or more pizza on Friday." —ELIZA STRICKLAND



DNA FACTORY: Twist Bioscience's machine builds DNA strands inside 600-nanometer wells on a silicon plate.



Virtual Reality Goes Social

Meeting people, not playing games, will be VR's killer app

THE DOOR TO MASS-MARKET VIRTUAL REALITY is about to burst open. Engineers have solved most of the hardware challenges, driven down the price to just a few hundred dollars, done extensive testing, and gotten software tools into the hands of creative developers. Store shelves will soon be teeming with head-mounted displays and hand controllers that can paint dazzling virtual worlds. And then the first wave of VR immigrants will colonize them.

You might think the first adopters will be gamers, but you'd be wrong. The killer app for virtual reality will more likely be something to enhance ordinary social experiences—conversations with your loved ones, a business meeting, a college class—but carried out with a far richer connection than you could establish by texting or talking or Skyping.

Jeremy Bailenson, founder of Stanford's Virtual Human Interaction Lab, and his coauthors predicted in these pages in 2011 that such "social VR" was on the horizon. "Current social networking and other online sites," they wrote, "are just precursors of what we'll see when social networking encompasses immersive virtual-reality technology. When people interact with others for substantial periods of time, much as they do now on Facebook but with fully tracked and ren-

dered avatars, entirely new forms of social interaction will emerge.” With the variety of head-mounted displays—including the Oculus Rift, Sony’s PlayStation VR, and the HTC Vive—going on sale later this year, that future is now here.

AT ITS MOST BASIC, social virtual reality allows two geographically separated people, in the form of fairly realistic avatars, to communicate as if they were face-to-face. They can make eye contact and can manipulate virtual objects that they both can see. It’s somewhat like telepresence, but VR denizens won’t have to worry about appearing at a business meeting in pajamas. (Their avatars will, no doubt, be impeccably dressed.) And they’ll be a lot less likely than the users of telepresence systems to struggle with frozen images or interrupted calls, because their VR gear needs to send instructions only about how to move the avatars, not the entire image.

Of course, this year’s VR technology won’t be perfect. Headsets won’t be able to track exactly where your eyes are pointed; for example, the software will assume you’re looking at the person you are talking to. And they aren’t yet reading detailed facial expressions, in no small part because the gear blocks half the face, although ways around that obstacle are being developed; the gadgets do know when you turn your head or nod.

For the more powerful systems, you’ll be tethered to your computer with cables, because the amount of data needed to transmit high-resolution video at high frame rates overwhelms today’s standard wireless technology. And the perfect user interface—the VR equivalent of the mouse—has yet to be developed. Still, the input devices coming out this year will be good enough to get social VR off the ground.

As a result, lots of folks are working to make social VR happen. Linden Lab, the San Francisco company behind Second Life, a screen-based simulation with a million active users today, is getting ready to roll out a new platform. Linden’s Project Sansar is a host for user-created virtual experiences and tools to build them that will work with VR headsets, standard computer monitors, and mobile devices. The Sansar world will function much like Second Life, with people leasing space for their virtual creations, which will be rendered in 3-D and at a high frame rate. The French company Beloola is building a similar virtual world designed for social networking.

High Fidelity, the latest startup from Second Life’s creator, Philip Rosedale, has a different approach: Instead of building a virtual world, the company is developing open-source software tools and offering a registry, identity verification, and other services for the virtual worlds others build. Still other companies are working on software for sharing experiences virtually: for example, watching

VR WILL
GROW
200-FOLD
FROM
2014
TO 2020

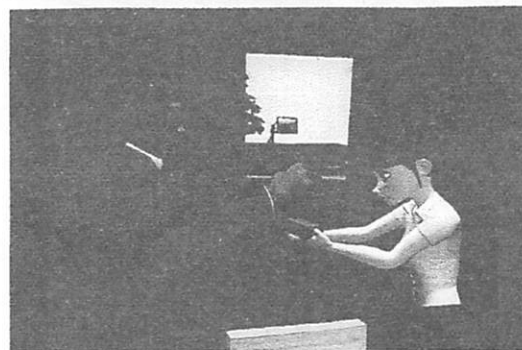
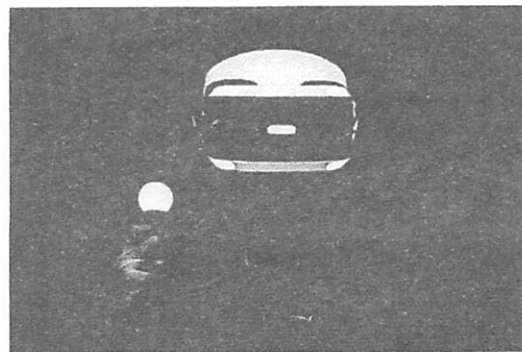
Worldwide revenue
for VR hardware and
software is projected
to increase from
US \$105.9 million to
\$21.8 billion.

movies or TV shows, or recording snippets of your life in 360 degrees and sharing them with friends.

To be successful, these efforts will require a critical mass. To build that, companies are counting first on selling to people who have an immediate need for social VR, say, for cutting down on business travel or improving educational experiences.

“If you could put on a VR headset and walk around an Italian street where everyone is talking Italian and interact with other students and teachers in Italian, that is real immersion, and I can do that for you cheap,” says Rosedale.

Attractive as such possibilities seem, it will take time for social VR to spread as widely as some other social media. “We’re not going to have millions of people in VR [in 2016],” Rosedale says. “It’ll be hundreds of thousands. But the things these early adopters will be able to do—to be in a room with someone they have never met before and to communicate normally—will have such high value, they will quickly pull more people into using these things.” And, as anyone who has found themselves checking Facebook more than they would like to admit knows, once you get pulled into an online world, you might find it hard to leave. —TEKLA S. PERRY



COMING ATTRACTIONS: Sony’s PlayStation VR headgear [top] and High Fidelity’s tools for builders of virtual worlds [bottom] will both launch in 2016.